The Pakistan Credit Rating Agency Limited

Rating Report

Askari Bank Limited | TFC VI (Additional Tier I) | Jul-18

Report Contents

Rating History

Dissemination Date	Long Term Rating	Short Term Rating	Outlook	Action	Rating Watch
24-Jun-2022	AA-	-	Stable	Maintain	-
25-Jun-2021	AA-	-	Stable	Maintain	-
26-Jun-2020	AA-	-	Stable	Maintain	-
28-Dec-2019	AA-	-	Stable	Maintain	-
28-Jun-2019	AA-	-	Stable	Maintain	-
01-Jan-2019	AA-	-	Stable	Maintain	-
06-Dec-2018	AA-	-	Stable	Initial	-
19-Apr-2018	AA-	-	Stable	Preliminary	-

Rating Rationale and Key Rating Drivers

Askari Bank has impeccable ownership structure. The rating of the bank incorporates the same. The bank has a strong brand image, flanked by its affiliation with one of the strongest conglomerates, Fauji Group. This represents strong ownership of the bank. This association has provided fruits in terms of market penetration, customer confidence, sustainable funding sources and avenues for generating mark-up and non-mark-up based income stream. Lately, retention of profits in the bank to bolster the capital structure is also a testimonial of support. During CY21, net markup income increased to PKR 32.4bln (CY20: PKR 30.2bln) where mix is sizably tilted towards mark-up earned from investments. Non markup income with strong share of fee and commission along with foreign exchange income remained largely same, during CY21. At end-Dec21, a significant increase has been witnessed in advances base of the bank, along with volumetric surge in investment book of the bank and asset quality improved as infection ratio Inched down to 6.1% (CY20: 6.8%). The Bank's CAR recorded at 13.4% at end-Dec21 where Tier 1 capital concentration stand at 11.7% Going forward, strengthening of CAR will remain essential to fuel growth. Askari Bank has shown stable growth rate over the years as evident by significant increase in market share in terms of deposits clocking in at 5.1% (CY20: 4.7%). Bank's updated strategy is to focus on growing its market share in retail segment, particularly low-cost deposits and consumer products. Going forward, the macro-economic environment is beset with myriad challenges due to heightened interest rate, tightening of demand, rupee depreciation and higher inflation. This has repercussions for all segments of the economy

The ratings are dependent upon sustainability of the bank's relative positioning. Prudent management of CAR remains of vital importance, going forward. Meanwhile, holding the asset quality is a pre-requisite

Disclosure

Name of Rated Entity	Askari Bank Limited | TFC VI (Additional Tier I) | Jul-18
Type of Relationship	Solicited
Purpose of the Rating	Debt Instrument Rating
Applicable Criteria	Methodology | Debt Instrument Rating(Jun-21),Methodology | Financial Institution Rating(Jun-21),Criteria | Rating Modifiers(Jun-21)
Related Research	Sector Study | Commercial Bank(Jun-21)
Rating Analysts	Madiha Sohail | madiha.sohail@pacra.com | +92-42-35869504

Issuer Profile

Profile Askari Bank Limited (AKBL), incorporated as a public limited company, commenced operations as a Scheduled Commercial Bank in 1992. The registered office of the Bank is situated at AWT Plaza, the Mall, Rawalpindi and head office is located in Islamabad. The bank has a steady presence in Islamic banking as well. Started in 2006, the bank provides a range of shariah compliant products under its Islamic brand name 'Ikhlas'. The Bank is a scheduled commercial bank and is principally engaged in the business of banking as defined in the Banking Companies Ordinance, 1962. The Bank, with its head office in Islamabad, operates with a network of 560 branches at end-Mar22 (CY21: 537 branches); 559 in Pakistan and Azad Jammu and Kashmir including 105 (CY21: 101) Islamic Banking branches and 56 (CY21: 56) sub-branches and a Wholesale Bank Branch (WBB) in the Kingdom of Bahrain.

Ownership Fauji Foundation Group owns 72% stake of the Bank. The remaining stake of 28% is widely spread among financial institutions, and general public. Over the years, Fauji Foundation Group has emerged as one of the leading conglomerates of the country with established business interests in numerous sectors and industries. The Fauji Foundation Group comprising several industrial/commercial projects in various sectors including energy, gas supply, fertilizer, cement, food etc, includes wholly owned as well as partly owned ventures. Fauji Foundation is one of the leading and most diversified groups in Pakistan. The group has a strong equity and asset base. Over the years the group has stretched its business profile by entering into new industries, providing it diversity; in revenue streams, strong brand image and an increased hands-on knowledge of the various sectors of the economy

Governance Overall control of the Bank vests in the eleven-member Board of Directors (BoD) including the President and CEO. Five of the board members are Fauji Foundation nominees; four are independent members, while one represents NIT Members' Profile The members carry diversified experience with quality education. Members have experience in Financial Institutions (Banking, AMCs), public sector entities, Oil and Gas, Power, Fertilizer, IT etc. The key competencies have strong business correlation. There are four board committees in place; i) Board Audit Committee, ii) Board Risk Management Committee, iii) Board Human Resource and Remuneration Committee, and iv) Board Information Technology Committee, which help the board in effective oversight of the Bank's overall operations on relevant matters. KPMG Taseer Hadi & Co. Chartered Accountants are the external auditors of the bank. The auditors expressed an unqualified opinion on the bank's financial statements for the year ended December 31, 2021.

Management The President & CEO, Mr. Atif Riaz Bokhari has extensive expertise, both local and international in the financial services industry. The Bank has thirteen management committees in place to oversee its day-to-day operational matters. The committees ensure, that the bank is aligned with its current strategy. Going forward, sustainability and cohesiveness of the team would remain important to continue the growth trend. AKBL's operations are currently divided in 26 functions, out of which 12 are directly reporting to the President. Chief Internal Auditor reports to the Board Audit Committee. AKBL has made considerable investment in the IT infrastructure. The bank has implemented Flexcube (developed by Oracle financial services and installed at multiple sites worldwide), as its core banking software. Further, the Bank is in process of implementation of Enterprise Risk Management Solution and Loan Origination System.

Business Risk The indicators of the banking sector reflected mixed trend where economy is recovering from the effects of COVID-19 pandemic. Despite challenging economic conditions prevailing in CY20 due to COVID-19 outbreak, the banking sector managed to grow by a decent pace. Deposits of the banking sector grew by 16.1% to PKR 18,519bln (CY19: PKR 15,953bln) as compared to 11.9% growth in CY19. The surge in deposits provided the necessary funding support to finance the robust rise in investments (CY20: PKR 11,935bln; CY19: PKR 8,939bln) and particularly towards government instruments. During CY20, advances witnessed a mild contraction owing to slackness amid COVID-19 pandemic outbreak. The policy measures rolled out by the SBP enabled the sector to enhance profitability, improve resilience and limit the credit risk. With the completion of deferment period allowed, the aftermath is yet to be comprehended by the industry. AKBL, a medium sized bank, holds a customer deposit base of PKR 1,008.4bln at end-Dec21 (end-Dec20: PKR 783.5bln). The market share of deposits of the bank increased to 5.1% (end-Dec20: 4.7%). During CY21, AKBL's NIMR witnessed an increase of 6.2% YoY to stand at PKR 32.4bln (CY20: PKR 30.3bln), where markup income recorded marginal increase of 0.29% YoY to stand at PKR 77.5bln (CY20: PKR 77.3bln). Bank's asset yield inched down to 7.9% (CY20: 9.9%). Consequently, spread of the bank inched down to 3.5% (CY20: 4.5%). During 1QCY22, NIMR increased by 11% YoY to stand at PKR 8.4bln (1QCY21: PKR 7.6bln). Asset yield clocked in at 9.7% and spread moved to 3.3%. During CY21, non-mark-up income decreased by 3.3% to stand at PKR 9.3bln (CY20: PKR 9.6bln). Non-markup expenses increased by 4.9% YoY, to stand at PKR 21.2bln (CY20: PKR 20.2bln). However non-markup expenses to total income marginally increased to 50.7% (CY20: 50.6%) on account of increased total income. Net profit decreased by 10% and stood at PKR 9.7bln (CY20: PKR 10.8bln). During 1QCY22, bottom line is strengthened by 33.3% YoY to stand at PKR 3.6bln (1QCY21: PKR 2.7bln)

Financial Risk At end_Dec21, AKBL's gross advances registered a growth of 21.1% YoY to stand at PKR 476.7bln. The Bank's gross Advances to Deposits ratio (ADR) decreased and was reported at 47% (CY20: 50.0%). Asset quality improved as infection ratio decreased to 6.1% (CY20: 6.7%). At end-Mar22, advances grew to PKR 465.1bln. Infection ratio inched up to 6.3%. Market Risk At end-Dec21, the investment portfolio showed an expansion of 37% to PKR 616.3bln (CY20: PKR 449.9bln), where deployment of funds was skewed towards investments. Government securities continue to dominate the overall investment book (CY21: 97.7%, CY20: 97.7%). At end-Mar22, investment book inched up to PKR 615.4bln. Liquidity And Funding 6.3.1 As at end-Dec21, customer deposits increased to PKR 1,008.4bln (end-Dec20: PKR 783.5bln), up by 29%. Subsequently, the bank's deposit share in the market is increased 5.1% (end-Dec20: 4.9%). CA and SA proportion stood at 30.5% (end-Dec20: 31.8%) and 49.2% (end-Dec20: 55.3%). At end-Mar22, customers deposit recorded at PKR 987.4bln. CA and SA proportion stood at 30.5% and 49.2% respectively. At end-Dec21, the bank reported CAR of 13.4% (CY20:15.48%), comprising of Tier I capital 11.66% (CY20: 12.3%), remaining compliant with the minimum requirement by SBP. During 1QCY22, risk weighted assets remained stagnant, resulting in CAR of 13.78% at end-Mar22.

Instrument Rating Considerations

About The Instrument AKBL issued unsecured, subordinated, perpetual, rated and DSLR listed Term Finance Certificate-VI ("TFC" or the "Issue" or "Instruments"). The issue amounts to PKR 6bln inclusive of a Green Shoe option of PKR 1.5bln. The profit rate is 6 Month KIBOR + 1.5%. The profit is being paid semiannually in arrears on the outstanding principal amount. The amount raised through this Issue will contribute toward AKBL's Additional Tier I Capital for maintaining Capital Adequacy Ratio. The funds so raised will be utilized in AKBL's normal business operations as permitted by its Memorandum & Articles of Association.

Relative Seniority/Subordination Of Instrument The instrument is subordinated as to the payment of principal and profit to all other claims except common shares. In addition to the Lock In clause, the Instrument will be subject to 1) loss absorption upon the occurrence of a Pre-Specified Trigger ("PST") i.e. issuer's CET1 ratio falls to/below 6.625% of Risk-Weighted Assets; and 2) loss absorption and/or any other requirements of SBP upon the occurrence of a Point of Non-Viability ("PONV"). Upon reaching the pre-defined trigger point or point of non-viability (PONV), the TFC may be partially or fully converted into equity/written off as per the discretion/instructions of SBP.

Credit Enhancement The instrument is unsecured.

PKR mln

Askari Bank Limited	Mar-22	Dec-21	Dec-20	Dec-19
Listed Public Limited	3M	12M	12M	12M
A BALANCE SHEET				
1 Total Finances - net	479,222	490,140	404,360	382,834
2 Investments	602,821	604,369	439,944	294,616
3 Other Earning Assets	21,617	10,853	13,019	35,754
4 Non-Earning Assets	159,907	154,342	134,437	119,104
5 Non-Performing Finances-net	(863)	(560)	758	900
Total Assets	1,262,705	1,259,144	992,517	833,208
6 Deposits	997,539	1,015,430	791,187	679,299
7 Borrowings	147,016	135,564	96,164	61,180
8 Other Liabilities (Non-Interest Bearing)	59,834	52,248	50,620	50,473
Total Liabilities	1,204,389	1,203,242	937,971	790,952
Equity	58,315	55,902	54,546	42,256
B INCOME STATEMENT				
1 Mark Up Earned	26,744	77,550	79,105	71,704
2 Mark Up Expensed	(18,291)	(45,140)	(48,842)	(49,569)
3 Non Mark Up Income	2,528	9,370	9,694	7,404
Total Income	10,981	41,779	39,957	29,540
4 Non-Mark Up Expenses	(5,056)	(21,194)	(20,215)	(18,377)
5 Provisions/Write offs/Reversals	172	(4,940)	(1,975)	(773)
Pre-Tax Profit	6,097	15,645	17,767	10,389
6 Taxes	(2,492)	(5,944)	(6,967)	(3,372)
Profit After Tax	3,605	9,701	10,800	7,017
C RATIO ANALYSIS				
1 Performance				
Net Mark Up Income / Avg. Assets	2.7%	2.9%	3.3%	2.9%
Non-Mark Up Expenses / Total Income	46.0%	50.7%	50.6%	62.2%
ROE	25.3%	17.6%	22.3%	18.5%
2 Capital Adequacy				
Equity / Total Assets (D+E+F)	4.6%	4.4%	5.5%	5.1%
Capital Adequacy Ratio	13.8%	13.4%	15.5%	13.4%
3 Funding & Liquidity				
Liquid Assets / (Deposits + Borrowings Net of Repo)	58.8%	58.7%	57.3%	47.7%
(Advances + Net Non-Performing Advances) / Deposits	46.7%	47.0%	50.0%	54.9%
CA Deposits / Deposits	29.5%	30.5%	31.8%	28.7%
SA Deposits / Deposits	51.2%	49.2%	55.3%	53.4%
4 Credit Risk				
Non-Performing Advances / Gross Advances	6.3%	6.1%	6.8%	7.1%
Non-Performing Finances-net / Equity	-1.5%	-1.0%	1.4%	2.1%

Credit Rating

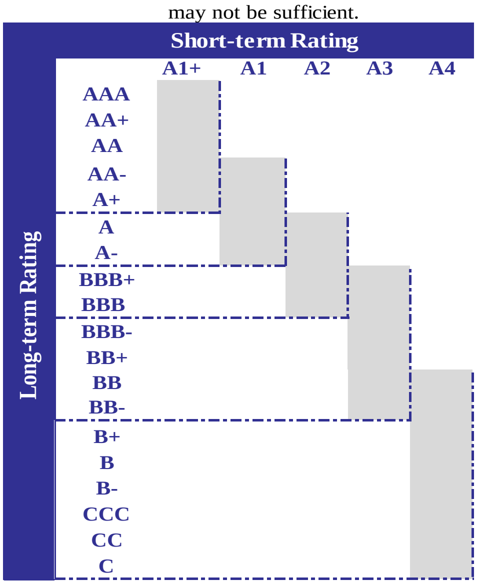
Credit rating reflects forward-looking opinion on credit worthiness of underlying entity or instrument; more specifically it covers relative ability to honor financial obligations. The primary factor being captured on the rating scale is relative likelihood of default.

Long-term Rating

Scale	Definition
AAA	**Highest credit quality.** Lowest expectation of credit risk. Indicate exceptionally strong capacity for timely payment of financial commitments
AA+ AA AA-	**Very high credit quality.** Very low expectation of credit risk. Indicate very strong capacity for timely payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events.
A+ A A-	**High credit quality.** Low expectation of credit risk. The capacity for timely payment of financial commitments is considered strong. This capacity may, nevertheless, be vulnerable to changes in circumstances or in economic conditions.
BBB+ BBB BBB-	**Good credit quality.** Currently a low expectation of credit risk. The capacity for timely payment of financial commitments is considered adequate, but adverse changes in circumstances and in economic conditions are more likely to impair this capacity.
BB+ BB BB-	**Moderate risk.** Possibility of credit risk developing. There is a possibility of credit risk developing, particularly as a result of adverse economic or business changes over time; however, business or financial alternatives may be available to allow financial commitments to be met.
B+ B B-	**High credit risk.** A limited margin of safety remains against credit risk. Financial commitments are currently being met; however, capacity for continued payment is contingent upon a sustained, favorable business and economic environment.
CCC CC C	**Very high credit risk.** Substantial credit risk "CCC" Default is a real possibility. Capacity for meeting financial commitments is solely reliant upon sustained, favorable business or economic developments. "CC" Rating indicates that default of some kind appears probable. "C" Ratings signal imminent default.
D	Obligations are currently in default.

Short-term Rating

Scale	Definition
A1+	The highest capacity for timely repayment.
A1	A strong capacity for timely repayment.
A2	A satisfactory capacity for timely repayment. This may be susceptible to adverse changes in business, economic, or financial conditions.
A3	An adequate capacity for timely repayment. Such capacity is susceptible to adverse changes in business, economic, or financial
A4	The capacity for timely repayment is more susceptible to adverse changes in business, economic, or financial conditions. Liquidity may not be sufficient.



The correlation shown is indicative and, in certain cases, may not hold.

Outlook (Stable, Positive, Negative, Developing) Indicates the potential and direction of a rating over the intermediate term in response to trends in economic and/or fundamental business/financial conditions. It is not necessarily a precursor to a rating change. 'Stable' outlook means a rating is not likely to change. 'Positive' means it may be raised. 'Negative' means it may be lowered. Where the trends have conflicting elements, the outlook may be described as 'Developing'.

Rating Watch Alerts to the possibility of a rating change subsequent to, or, in anticipation of some material identifiable event with indeterminable rating implications. But it does not mean that a rating change is inevitable. A watch should be resolved within foreseeable future, but may continue if underlying circumstances are not settled. Rating watch may accompany rating outlook of the respective opinion.

Suspension It is not possible to update an opinion due to lack of requisite information. Opinion should be resumed in foreseeable future. However, if this does not happen within six (6) months, the rating should be considered withdrawn.

Withdrawn A rating is withdrawn on a) termination of rating mandate, b) the debt instrument is redeemed, c) the rating remains suspended for six months, d) the entity/issuer defaults., or/and e) PACRA finds it impractical to surveill the opinion due to lack of requisite information.

Harmonization A change in rating due to revision in applicable methodology or underlying scale.

Surveillance. Surveillance on a publicly disseminated rating opinion is carried out on an ongoing basis till it is formally suspended or withdrawn. A comprehensive surveillance of rating opinion is carried out at least once every six months. However, a rating opinion may be reviewed in the intervening period if it is necessitated by any material happening.

Note. This scale is applicable to the following methodology(s):

a) Broker Entity Rating
b) Corporate Rating
c) Debt Instrument Rating
d) Financial Institution Rating
e) Holding Company Rating
f) Independent Power Producer Rating
g) Microfinance Institution Rating
h) Non-Banking Finance Companies Rating

Regulatory and Supplementary Disclosure
(Credit Rating Companies Regulations,2016)

Rating Team Statements
(1) Rating is just an opinion about the creditworthiness of the entity and does not constitute recommendation to buy, hold or sell any security of the entity rated or to buy, hold or sell the security rated, as the case may be | Chapter III; 14-3-(x)

2) **Conflict of Interest**
i. The Rating Team or any of their family members have no interest in this rating | Chapter III; 12-2-(j)
ii. PACRA, the analysts involved in the rating process and members of its rating committee, and their family members, do not have any conflict of interest relating to the rating done by them | Chapter III; 12-2-(e) & (k)
iii. The analyst is not a substantial shareholder of the customer being rated by PACRA [Annexure F; d-(ii)] Explanation: for the purpose of above clause, the term “family members” shall include only those family members who are dependent on the analyst and members of the rating committee

Restrictions
(3) No director, officer or employee of PACRA communicates the information, acquired by him for use for rating purposes, to any other person except where required under law to do so. | Chapter III; 10-(5)
(4) PACRA does not disclose or discuss with outside parties or make improper use of the non-public information which has come to its knowledge during business relationship with the customer | Chapter III; 10-7-(d)
(5) PACRA does not make proposals or recommendations regarding the activities of rated entities that could impact a credit rating of entity subject to rating | Chapter III; 10-7-(k)

Conduct of Business
(6) PACRA fulfills its obligations in a fair, efficient, transparent and ethical manner and renders high standards of services in performing its functions and obligations; | Chapter III; 11-A-(a)
(7) PACRA uses due care in preparation of this Rating Report. Our information has been obtained from sources we consider to be reliable but its accuracy or completeness is not guaranteed. PACRA does not, in every instance, independently verifies or validates information received in the rating process or in preparing this Rating Report | Clause 11-(A)(p).
(8) PACRA prohibits its employees and analysts from soliciting money, gifts or favors from anyone with whom PACRA conducts business | Chapter III; 11-A-(q)
(9) PACRA ensures before commencement of the rating process that an analyst or employee has not had a recent employment or other significant business or personal relationship with the rated entity that may cause or may be perceived as causing a conflict of interest; | Chapter III; 11-A-(r)
(10) PACRA maintains principal of integrity in seeking rating business | Chapter III; 11-A-(u)
(11) PACRA promptly investigates, in the event of a misconduct or a breach of the policies, procedures and controls, and takes appropriate steps to rectify any weaknesses to prevent any recurrence along with suitable punitive action against the responsible employee(s) | Chapter III; 11-B-(m)

Independence & Conflict of interest
(12) PACRA receives compensation from the entity being rated or any third party for the rating services it offers. The receipt of this compensation has no influence on PACRA´s opinions or other analytical processes. In all instances, PACRA is committed to preserving the objectivity, integrity and independence of its ratings. Our relationship is governed by two distinct mandates i) rating mandate - signed with the entity being rated or issuer of the debt instrument, and fee mandate - signed with the payer, which can be different from the entity
(13) PACRA does not provide consultancy/advisory services or other services to any of its customers or to any of its customers’ associated companies and associated undertakings that is being rated or has been rated by it during the preceding three years unless it has adequate mechanism in place ensuring that provision of such services does not lead to a conflict of interest situation with its rating activities; | Chapter III; 12-2-(d)
(14) PACRA discloses that no shareholder directly or indirectly holding 10% or more of the share capital of PACRA also holds directly or indirectly 10% or more of the share capital of the entity which is subject to rating or the entity which issued the instrument subject to rating by PACRA; | Reference Chapter III; 12-2-(f)
(15) PACRA ensures that the rating assigned to an entity or instrument is not be affected by the existence of a business relationship between PACRA and the entity or any other party, or the non-existence of such a relationship | Chapter III; 12-2-(i)
(16) PACRA ensures that the analysts or any of their family members shall not buy or sell or engage in any transaction in any security which falls in the analyst’s area of primary analytical responsibility. This clause shall, however, not be applicable on investment in securities through collective investment schemes. | Chapter III; 12-2-(l)
(17) PACRA has established policies and procedure governing investments and trading in securities by its employees and for monitoring the same to prevent insider trading, market manipulation or any other market abuse | Chapter III; 11-B-(g)

Monitoring and review
(18) PACRA monitors all the outstanding ratings continuously and any potential change therein due to any event associated with the issuer, the security arrangement, the industry etc., is disseminated to the market, immediately and in effective manner, after appropriate consultation with the entity/issuer; | Chapter III | 18-(a)
(19) PACRA reviews all the outstanding ratings on semi-annual basis or as and when required by any creditor or upon the occurrence of such an event which requires to do so; | Chapter III | 18-(b)
(20) PACRA initiates immediate review of the outstanding rating upon becoming aware of any information that may reasonably be expected to result in downgrading of the rating; | Chapter III | 18-(c)
(21) PACRA engages with the issuer and the debt securities trustee, to remain updated on all information pertaining to the rating of the entity/instrument; | Chapter III | 18-(d)

Probability of Default
(22) PACRA´s Rating Scale reflects the expectation of credit risk. The highest rating has the lowest relative likelihood of default (i.e, probability). PACRA´s transition studies capture the historical performance behavior of a specific rating notch. Transition behavior of the assigned rating can be obtained from PACRA´s Transition Study available at our website. (www.pacra.com). However, actual transition of rating may not follow the pattern observed in the past | Chapter III | 14-(f-VII)

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Regulatory and supplementary Disclosure

Nature of Instrument	Size of issue	Date of Issue	Years	Security	Quantum of security	Nature of Assets	Book value of Assets (PKR mln)	Trustee
TFC - ADT 1	6,000 mln	Jul-18	Perpetual	Unsecured and subordinated to all other obligations of the bank.	N/A	N/A	N/A	Pak Oman Investment Company Limited

Askari Bank Limited | TFC VI (Additional Tier I) | Jul-18 | Redemption Schedule								
Due Date Principle*	Opening Principal	Principal Repayment*	Due Date Markup/ Profit*	Markup/Profit Rate (6MK + 1.5%)	6M Kibor	Markup/Profit Payment	Installment Payable	Principal Outstanding
	PKR in mln					PKR in mln		

Redemption Schedule not applicable since its a perpetual TFC whereby there is no fixed or final redemption date. Profit (if declared) will be payable semi-annually in arrears, on a non-cumulative basis, on the outstanding TFC amount. The first such profit payment will fall due six months from the Issue Date and subsequently every six months thereafter subject to complying with regulatory requirements as stipulated in State Bank of Pakistan BPRD Circular No. 6 dated August 15, 2013.
The instrument carries a call option which may be exercised after Jun-23 (5 years), subject to approval of the SBP.