The Pakistan Credit Rating Agency Limited

Rating Report

JS Bank Limited | TFC II

Report Contents

Rating History					
Dissemination Date	Long Term Rating	Short Term Rating	Outlook	Action	Rating Watch
24-Jun-2022	A+	-	Stable	Maintain	-
25-Jun-2021	A+	-	Stable	Maintain	-
29-Jun-2020	A+	-	Stable	Maintain	-
28-Dec-2019	A+	-	Stable	Maintain	-
28-Jun-2019	A+	-	Stable	Maintain	-
28-Dec-2018	A+	-	Stable	Maintain	-
25-Jun-2018	A+	-	Stable	Maintain	-
01-Mar-2018	A+	-	Stable	Initial	-
20-Dec-2017	A+	-	Stable	Preliminary	-

Rating Rationale and Key Rating Drivers

The ratings reflect the relative position of JS Bank in the country's competitive banking landscape. This stems from largely intact customer deposit system share (end-Dec21: 2.2%, End-Dec20: 2.4%). Funding base comprises of borrowings and deposits where term deposit is relatively higher compared to peers. The focus of the bank has been to optimize its cost structure, build profitability around branch network and customer base. The bank has assembled experienced and qualified management team to head various departments. The strategy of the bank revolves around creating a more balanced approach to customer acquisition and offering unique digital solutions to customers. The bank has made substantial capital investment in its digital proposition and launched a new brand ‘Zindigi’, which has been designed to tap the market of Gen Z and millennials by offering them simple and user-friendly digital financial solutions. Meager increase in advances is recorded owing to a cautious lending approach. A sizable increase is recorded in the investment book; owing to higher investment in government securities. A continued uptick in NPLs is a cause for concern, though 1QCY22 NPLs witnessed a minor decline. Going forward, management will focus on enhancing improving coverage on NPLs and enhancing recoveries. Markup income witnessed an increase attributable to the enhanced investments whilst attrition was recorded in non-mark up income. Despite high provisioning expenses, net profitability remained largely intact YoY. In order to strengthen the risk management framework, bank has segregated credit and risk functions into different sub-categories based on functions and geographies. The bank expects to boost profits by growing direct and ancillary business. Pakistan’s economy has gone through several varied phases in last two years due to the COVID-19 pandemic. Banking sector continued to flourish with high profitability. Going forward, the macro-economic environment is beset with myriad challenges due to heightened interest rate, tightening of demand, rupee depreciation and higher inflation. This has repercussions for the entire system including banking.

Ratings are dependent on JS Bank's ability to sustain its profitability to support the internal generation of capital. Meanwhile, upholding asset quality, maintaining its share of advances and deposits in banking sector, adding diversity to income stream, maintaining a cushion in CAR, and a strong governance framework is critical.

Disclosure	
Name of Rated Entity	JS Bank Limited | TFC II
Type of Relationship	Solicited
Purpose of the Rating	Debt Instrument Rating
Applicable Criteria	Methodology | Debt Instrument Rating(Jun-21),Methodology | Financial Institution Rating(Jun-21),Criteria | Rating Modifiers(Jun-21)
Related Research	Sector Study | Commercial Bank(Jun-21)
Rating Analysts	Madiha Sohail | madiha.sohail@pacra.com | +92-42-35869504

Issuer Profile

Profile JS Bank Limited (JSBL), was incorporated in March 2006, as a public limited joint-stock company and commenced commercial banking operations on December 30, 2006, as an amalgamation of Jahangir Siddique Investment Bank Limited and American Bank Ltd. (Pakistan operations). JS Bank Limited is a subsidiary of Jahangir Siddiqui & Co. Limited (JSCL). The bank is operating through 282 branches in Dec-21(Dec-20: 308). JS Bank is a scheduled bank, engaged in commercial banking and related services. Most of the branches are concentrated in Sindh and Punjab. The Bank started as a medium-sized bank but lately followed an aggressive growth strategy.

Ownership JS Bank Limited is a subsidiary (~75%) of Jahangir Siddiqui & Co. Limited (JSCL). Other shareholders include banks and financial institutions, and foreign investors while the remaining stake is distributed amongst local individuals and other shareholders. JS Bank Limited is a subsidiary of JSCL, developed as a diversification strategy of the sponsor group. The bank's shareholding pattern is expected to remain stable in the foreseeable future. The business acumen of the bank is considered strong. JSCL is the holding company for JS Group. JS Group is engaged in a diverse set of activities with its focus on the financial sector, including asset management, securities, and commodities brokerage, commercial banking, and insurance.

Governance The board comprises eight members including the CEO, out of which two are non-executive directors and five are independent directors. President & CEO is a non-elected executive director. With the presence of JS Group on the board, the group's experience in the financial sector is expected to play an important role in JSBL's strategy. The board exercises close monitoring of the management's policies and the bank's operations through its four committees, namely a) Audit, b) Risk Management (RMC) c) IT, and d) Human Resource, Remuneration & Nomination. The auditors of the bank, KPMG Taseer Hadi & Co, Chartered Accountants has expressed an unqualified opinion on the bank's financial statements for the year ended December 31, 2021.

Management The bank has a well-defined organizational structure, whereby the bank's operations are grouped under thirty departments. Mr. Basir Shamsie is the President & CEO. He possesses work experience of more than 31 years, primarily in the banking sector, and associated with JS Group for a long period. The bank has various committees in place at the management level to oversee its day-to-day operational matters and take decisions to implement the strategy outlined by the board. These include i) Leadership Team Committee, ii) Integrated Risk Management Committee (IRMC), iii) Asset and Liability Committee (ALCO), iv) Central Credit Committee, v) Operational Risk Management Committee vi) Information Technology Steering Committee and several other committees.

Business Risk Pakistan's economy has gone through several varied phases in the last two years. It was deeply impacted by the magnitude of the COVID19 pandemic. The economic activity revived afterward and Pakistan posted a GDP growth rate of ~4.0% in FY21 after a contraction in the economy of -0.4% in FY20 (GDP growth figures were revised after the base year was changed from FY05-06 to FY15-16). The banking sector continues to flourish with high profitability. The banking sector weightage is approximate ~25% of the KSE 100 index. Total banking assets posted growth of ~19% YoY whilst investments surged by 21% YoY to PKR ~14.4trln (end-Dec20: PKR ~11.9trln). Gross Advances of the sector recorded growth (23%) to stand at PKR ~10.9trln (end-Dec20: PKR ~8.8trln). Non-performing loans witnessed a slight uptick of 4% to PKR ~860bln. Capital Adequacy Ratio stood at 16.7% (regulatory requirement of 11.5%). During CY21, banking sector deposits enhanced to PKR ~21.6trln (grew by ~17%). Hence, ADR rationalized to 47% (end-Dec20: ~45%). Net profitability of the sector was recorded at PKR ~267bln (CY20: PKR ~244bln); up 9% YoY. However, the growth of the equity base of the sector recorded meager uptick of 0.8% YoY attributable to a handsome dividend payout. JSBL - a medium sized bank with the system share, (Customer Deposits: CY21: 2.2%; CY20: 2.4%). During CY21, mark up income witnessed attrition and was recorded at PKR 39.1bln as compared to PKR 43bln in the previous year, primarily on account of reduced markup earned on advances. Net mark up income of the bank enhanced to PKR 11.9bln (CY20: PKR 9.8bln) owing to decrease in mark up expensed. The Bank's investment yield was recorded at 8.5% (CY20: 10.3%). During 1QCY22, NIMR increased to 17.7% and was recorded at PKR 3.3bln compared to a similar period last year. Non-markup expenses illustrated downward trend mainly on account of controlled compensation expenses. During 1QCY22, non-mark up expenses to total income stood at 78%. Similarly, spread improved in first quarter and inched up to 2.9%. Hence, the pre-provision operating profit stood at PKR 4.2bln (CY20: PKR 3.3bln).

Financial Risk During CY21, net advances book improved to 1.6% (end-Dec21: PKR 254.2bln; end-Dec20: PKR 250.2bln). The bank's advances to deposits ratio (ADR) decreased (end-Dec21: 55.2%; end-Dec20: 57.8%). JS bank maintained high concentration in its segment mix, with corporate at 72%, SME around 20% and individuals at 6%. In line with the industry, JSBL invested the majority investment in government securities (96.3% of total investments). During the first half, a significant rise was observed in investment and recorded at PKR 300bln as compared to PKR 231bln in CY21. The bank's liquid assets as a percentage of deposits slightly improved as compared to last year at end-Dec21: 146.4% (endDec20: 45.6%) attributable to enhance investment in government securities. During CY21, JSBL's customer deposits grew by 5.0% to stand at PKR 431bln (end-Dec20: PKR 410bln). Top 20 deposit concentration marginally decreased (end-Dec21: ~26%; end Dec20: 28.2%). Further, CA deposits increased to 26.4% (CY20: 24.9%) while SA marginally decreased to 24.9% (CY20: 26.5%). During 1QCY22, the ratio of current deposits further increased to 28.3% while saving deposits moved up by 7.5% and were recorded at 27.5%. As of March 31, 2022, JS Bank's Capital Adequacy Ratio (CAR) stood at 13.61% as compared to 13.77% in 2021. The minimum required CAR as prescribed by SBP is 11.50%.

Instrument Rating Considerations

About The Instrument JSBL has issued a second rated, privately placed, unsecured, subordinated TFC-II in Dec-17 of amount PKR 2bln to support Tier-II capital for complying with the CAR requirement prescribed by the SBP. The tenor of the instrument is 7 years from the issue and carries a profit rate of 6MK+140bps. Major Principal Repayment (99.76%) would be in two equal semiannual instalments of (49.88%) each, in the seventh year. The Bank retains the call option on the profit payment date, which may be exercised, on/after five years of issue. In addition to the Lock In Clause, the Instrument will be subject to loss absorption and/or any other requirements of SBP upon the occurrence of a Point of Non-Viability ("PONV"). Upon reaching the pre-defined point of non-viability (PONV), the TFC may be partially or fully converted into equity/written off as per the discretion/instructions of SBP.

Relative Seniority/Subordination Of Instrument The Issue will be unsecured and subordinated to payment of principal and profit of all other claims including deposits, and will not be redeemable before maturity without prior approval of SBP.

Credit Enhancement The instrument is unsecured.

PKR mln

JS Bank Listed Public Limited	Mar-22 3M	Dec-21 12M	Dec-20 12M	Dec-19 12M
A BALANCE SHEET				
1 Total Finances - net	244,498	250,256	246,065	239,461
2 Investments	296,323	228,315	198,675	139,577
3 Other Earning Assets	1,671	33,125	24,346	30,783
4 Non-Earning Assets	62,206	65,714	55,925	54,131
5 Non-Performing Finances-net	6,151	6,879	7,158	6,474
Total Assets	610,848	584,289	532,168	470,427
6 Deposits	450,951	460,705	433,063	369,790
7 Borrowings	115,422	77,471	55,796	61,963
8 Other Liabilities (Non-Interest Bearing)	22,895	24,089	22,717	21,341
Total Liabilities	589,267	562,265	511,576	453,094
Equity	21,582	22,024	20,592	17,333
B INCOME STATEMENT				
1 Mark Up Earned	13,803	39,125	43,099	41,595
2 Mark Up Expensed	(10,524)	(27,231)	(33,322)	(34,566)
3 Non Mark Up Income	1,210	5,077	6,676	3,943
Total Income	4,488	16,971	16,454	10,972
4 Non-Mark Up Expenses	(3,500)	(12,767)	(13,151)	(10,930)
5 Provisions/Write offs/Reversals	(313)	(1,995)	(1,280)	92
Pre-Tax Profit	675	2,209	2,023	133
6 Taxes	(265)	(905)	(873)	(108)
Profit After Tax	410	1,304	1,150	25
C RATIO ANALYSIS				
1 Performance				
Net Mark Up Income / Avg. Assets	2.2%	2.1%	2.0%	1.5%
Non-Mark Up Expenses / Total Income	78.0%	75.2%	79.9%	99.6%
ROE	7.5%	6.1%	6.1%	0.1%
2 Capital Adequacy				
Equity / Total Assets (D+E+F)	3.5%	3.8%	3.9%	3.7%
Capital Adequacy Ratio	N/A	13.8%	12.8%	12.9%
3 Funding & Liquidity				
Liquid Assets / (Deposits + Borrowings Net of Repo)	55.8%	46.4%	45.6%	33.3%
(Advances + Net Non-Performing Advances) / Deposits	54.7%	55.2%	57.8%	65.7%
CA Deposits / Deposits	28.3%	26.4%	24.9%	22.5%
SA Deposits / Deposits	27.4%	24.9%	26.5%	24.3%
4 Credit Risk				
Non-Performing Advances / Gross Advances	5.4%	5.3%	4.6%	4.2%
Non-Performing Finances-net / Equity	28.5%	31.2%	34.8%	37.4%

Credit Rating

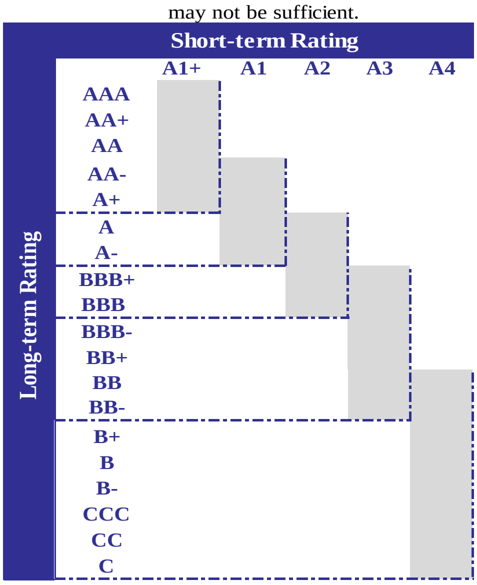
Credit rating reflects forward-looking opinion on credit worthiness of underlying entity or instrument; more specifically it covers relative ability to honor financial obligations. The primary factor being captured on the rating scale is relative likelihood of default.

Long-term Rating

Scale	Definition
AAA	**Highest credit quality.** Lowest expectation of credit risk. Indicate exceptionally strong capacity for timely payment of financial commitments
AA+ AA AA-	**Very high credit quality.** Very low expectation of credit risk. Indicate very strong capacity for timely payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events.
A+ A A-	**High credit quality.** Low expectation of credit risk. The capacity for timely payment of financial commitments is considered strong. This capacity may, nevertheless, be vulnerable to changes in circumstances or in economic conditions.
BBB+ BBB BBB-	**Good credit quality.** Currently a low expectation of credit risk. The capacity for timely payment of financial commitments is considered adequate, but adverse changes in circumstances and in economic conditions are more likely to impair this capacity.
BB+ BB BB-	**Moderate risk.** Possibility of credit risk developing. There is a possibility of credit risk developing, particularly as a result of adverse economic or business changes over time; however, business or financial alternatives may be available to allow financial commitments to be met.
B+ B B-	**High credit risk.** A limited margin of safety remains against credit risk. Financial commitments are currently being met; however, capacity for continued payment is contingent upon a sustained, favorable business and economic environment.
CCC CC C	**Very high credit risk.** Substantial credit risk “CCC” Default is a real possibility. Capacity for meeting financial commitments is solely reliant upon sustained, favorable business or economic developments. “CC” Rating indicates that default of some kind appears probable. “C” Ratings signal imminent default.
D	Obligations are currently in default.

Short-term Rating

Scale	Definition
A1+	The highest capacity for timely repayment.
A1	A strong capacity for timely repayment.
A2	A satisfactory capacity for timely repayment. This may be susceptible to adverse changes in business, economic, or financial conditions.
A3	An adequate capacity for timely repayment. Such capacity is susceptible to adverse changes in business, economic, or financial
A4	The capacity for timely repayment is more susceptible to adverse changes in business, economic, or financial conditions. Liquidity may not be sufficient.



**The correlation shown is indicative and, in certain cases, may not hold.*

Outlook (Stable, Positive, Negative, Developing) Indicates the potential and direction of a rating over the intermediate term in response to trends in economic and/or fundamental business/financial conditions. It is not necessarily a precursor to a rating change. ‘Stable’ outlook means a rating is not likely to change. ‘Positive’ means it may be raised. ‘Negative’ means it may be lowered. Where the trends have conflicting elements, the outlook may be described as ‘Developing’.

Rating Watch Alerts to the possibility of a rating change subsequent to, or, in anticipation of some material identifiable event with indeterminable rating implications. But it does not mean that a rating change is inevitable. A watch should be resolved within foreseeable future, but may continue if underlying circumstances are not settled. Rating watch may accompany rating outlook of the respective opinion.

Suspension It is not possible to update an opinion due to lack of requisite information. Opinion should be resumed in foreseeable future. However, if this does not happen within six (6) months, the rating should be considered withdrawn.

Withdrawn A rating is withdrawn on a) termination of rating mandate, b) the debt instrument is redeemed, c) the rating remains suspended for six months, d) the entity/issuer defaults., or/and e) PACRA finds it impractical to surveill the opinion due to lack of requisite information.

Harmonization A change in rating due to revision in applicable methodology or underlying scale.

Surveillance. Surveillance on a publicly disseminated rating opinion is carried out on an ongoing basis till it is formally suspended or withdrawn. A comprehensive surveillance of rating opinion is carried out at least once every six months. However, a rating opinion may be reviewed in the intervening period if it is necessitated by any material happening.

Note. This scale is applicable to the following methodology(s):

a) Broker Entity Rating
b) Corporate Rating
c) Debt Instrument Rating
d) Financial Institution Rating
e) Holding Company Rating
f) Independent Power Producer Rating
g) Microfinance Institution Rating
h) Non-Banking Finance Companies Rating

Rating Team Statements
(1) Rating is just an opinion about the creditworthiness of the entity and does not constitute recommendation to buy, hold or sell any security of the entity rated or to buy, hold or sell the security rated, as the case may be | Chapter III; 14-3-(x)

2) **Conflict of Interest**
i. The Rating Team or any of their family members have no interest in this rating | Chapter III; 12-2-(j)
ii. PACRA, the analysts involved in the rating process and members of its rating committee, and their family members, do not have any conflict of interest relating to the rating done by them | Chapter III; 12-2-(e) & (k)
iii. The analyst is not a substantial shareholder of the customer being rated by PACRA [Annexure F; d-(ii)] Explanation: for the purpose of above clause, the term “family members” shall include only those family members who are dependent on the analyst and members of the rating committee

Restrictions
(3) No director, officer or employee of PACRA communicates the information, acquired by him for use for rating purposes, to any other person except where required under law to do so. | Chapter III; 10-(5)
(4) PACRA does not disclose or discuss with outside parties or make improper use of the non-public information which has come to its knowledge during business relationship with the customer | Chapter III; 10-7-(d)
(5) PACRA does not make proposals or recommendations regarding the activities of rated entities that could impact a credit rating of entity subject to rating | Chapter III; 10-7-(k)

Conduct of Business
(6) PACRA fulfills its obligations in a fair, efficient, transparent and ethical manner and renders high standards of services in performing its functions and obligations; | Chapter III; 11-A-(a)
(7) PACRA uses due care in preparation of this Rating Report. Our information has been obtained from sources we consider to be reliable but its accuracy or completeness is not guaranteed. PACRA does not, in every instance, independently verifies or validates information received in the rating process or in preparing this Rating Report | Clause 11-(A)(p).
(8) PACRA prohibits its employees and analysts from soliciting money, gifts or favors from anyone with whom PACRA conducts business | Chapter III; 11-A-(q)
(9) PACRA ensures before commencement of the rating process that an analyst or employee has not had a recent employment or other significant business or personal relationship with the rated entity that may cause or may be perceived as causing a conflict of interest; | Chapter III; 11-A-(r)
(10) PACRA maintains principal of integrity in seeking rating business | Chapter III; 11-A-(u)
(11) PACRA promptly investigates, in the event of a misconduct or a breach of the policies, procedures and controls, and takes appropriate steps to rectify any weaknesses to prevent any recurrence along with suitable punitive action against the responsible employee(s) | Chapter III; 11-B-(m)

Independence & Conflict of interest
(12) PACRA receives compensation from the entity being rated or any third party for the rating services it offers. The receipt of this compensation has no influence on PACRA´s opinions or other analytical processes. In all instances, PACRA is committed to preserving the objectivity, integrity and independence of its ratings. Our relationship is governed by two distinct mandates i) rating mandate - signed with the entity being rated or issuer of the debt instrument, and fee mandate - signed with the payer, which can be different from the entity
(13) PACRA does not provide consultancy/advisory services or other services to any of its customers or to any of its customers’ associated companies and associated undertakings that is being rated or has been rated by it during the preceding three years unless it has adequate mechanism in place ensuring that provision of such services does not lead to a conflict of interest situation with its rating activities; | Chapter III; 12-2-(d)
(14) PACRA discloses that no shareholder directly or indirectly holding 10% or more of the share capital of PACRA also holds directly or indirectly 10% or more of the share capital of the entity which is subject to rating or the entity which issued the instrument subject to rating by PACRA; | Reference Chapter III; 12-2-(f)
(15) PACRA ensures that the rating assigned to an entity or instrument is not be affected by the existence of a business relationship between PACRA and the entity or any other party, or the non-existence of such a relationship | Chapter III; 12-2-(i)
(16) PACRA ensures that the analysts or any of their family members shall not buy or sell or engage in any transaction in any security which falls in the analyst’s area of primary analytical responsibility. This clause shall, however, not be applicable on investment in securities through collective investment schemes. | Chapter III; 12-2-(l)
(17) PACRA has established policies and procedure governing investments and trading in securities by its employees and for monitoring the same to prevent insider trading, market manipulation or any other market abuse | Chapter III; 11-B-(g)

Monitoring and review
(18) PACRA monitors all the outstanding ratings continuously and any potential change therein due to any event associated with the issuer, the security arrangement, the industry etc., is disseminated to the market, immediately and in effective manner, after appropriate consultation with the entity/issuer; | Chapter III | 18-(a)
(19) PACRA reviews all the outstanding ratings on semi-annual basis or as and when required by any creditor or upon the occurrence of such an event which requires to do so; | Chapter III | 18-(b)
(20) PACRA initiates immediate review of the outstanding rating upon becoming aware of any information that may reasonably be expected to result in downgrading of the rating; | Chapter III | 18-(c)
(21) PACRA engages with the issuer and the debt securities trustee, to remain updated on all information pertaining to the rating of the entity/instrument; | Chapter III | 18-(d)
Probability of Default
(22) PACRA´s Rating Scale reflects the expectation of credit risk. The highest rating has the lowest relative likelihood of default (i.e, probability). PACRA´s transition studies capture the historical performance behavior of a specific rating notch. Transition behavior of the assigned rating can be obtained from PACRA´s Transition Study available at our website. (www.pacra.com). However, actual transition of rating may not follow the pattern observed in the past | Chapter III | 14-(f-VII)
Proprietary Information
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Regulatory and Supplementary Disclosure

Nature of Instrument	Size of Issue (PKR)	Tenor	Security	Quantum of Security	Nature of Assets	Trustee	Book Value of Assets (PKR mln)
Term Finance Certificate	2,000 mln	7 years	Unsecured and subordinated to all other obligations of the bank	N/A	N/A	Pak Brunei Investment Company Limited	N/A

Name of Issuer	JS Bank Limited
Issue Date	29-Dec'17
Maturity	29-Dec'24
Call Option	JSBL may call the TFCs in full or part on or after the 10th redemption date on any profit payment date subject to the approval of SBP

Due Date Principle	Opening Principal	Principal Repayment	Due Date Markup/ Profit	6M Kibor	Markup/Profit Payment	Installment Payable	Principal Outstanding
	PKR in mln				PKR in mln		
Issuance							2,000
29-Jun-18	2,000	0.4	6 M KIBOR	7.61%	76	77	2,000
29-Dec-18	2,000	0.4	6 M KIBOR	8.43%	84	85	1,999
29-Jun-19	1,999	0.4	6 M KIBOR + 1.4%	10.79%	122	122	1,999
29-Dec-19	1,999	0.4	6 M KIBOR + 1.4%	13.11%	145	145	1,998
29-Jun-20	1,998	0.4	6 M KIBOR + 1.4%	13.48%	149	149	1,998
29-Dec-20	1,998	0.4	6 M KIBOR + 1.4%	7.22%	86	87	1,998
29-Jun-21	1,998	0.4	6 M KIBOR + 1.4%	7.35%	88	88	1,997
29-Dec-21	1,997	0.4	6 M KIBOR + 1.4%	9.08%	90	90	1,997
29-Jun-22	1,997	0.4	6 M KIBOR + 1.4%	12.45%	123	123	1,996
29-Dec-22	1,996	0.4	6 M KIBOR + 1.4%	0.00%	14	14	1,996
29-Jun-23	1,996	0.4	6 M KIBOR + 1.4%	0.00%	14	14	1,996
29-Dec-23	1,996	0.4	6 M KIBOR + 1.4%	0.00%	14	14	1,995
29-Jun-24	1,995	997.6	6 M KIBOR + 1.4%	0.00%	14	1012	998
29-Dec-24	998	997.6	6 M KIBOR + 1.4%	0.00%	7	1005	0
		2,000			**1,026**	**3,032**	