



# METHODOLOGY

FINANCIAL INSTITUTION

*An independent rating opinion on relative ability of a financial institution to honor financial obligations*

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The Pakistan Credit Rating Agency Limited

[www.pacra.com](http://www.pacra.com)

**0. INTRODUCTION**

- *Scope*
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*A sound financial ecosystem is critical for functioning of any economy. It is defined by interaction of providers of funds - savers, users of funds - borrowers, financial institutions, and regulators. This system ensures smooth flow of funds between savers and borrowers; wherein, financial institutions provide platform for their interaction. Regulatory oversight safeguards the sanctity of this system. Like all systems, financial system has its own set of challenges. The most prominent being “Risk”; the risk that some participant may not be able to meet its commitments. All participants do their best to manage this risk to maximize their return. This is not possible unless we have independent information on this risk. Here comes expertise of rating agencies, providing independent opinion on credit risk. Flow of funds is only possible when the provider of funds has confidence that user of funds will be able to return these in a timely manner and as committed. Ratings help build this confidence. A higher rating means higher likelihood of timely repayment compared to a low rating. Our ratings are forward-looking and reflect our expectations for future financial and operating performance. However, historical results are helpful in understanding patterns and trends of a company’s performance as well as for peer comparisons.*

**0.1 Scope:** This methodology applies to financial institutions, regulated by State Bank of Pakistan – the central bank. The scope of this methodology covers all Banks, Development Financial Institutions and Micro Finance Banks. These Institutions are usually licensed to mobilize deposits and provide credit, while providing other financial services. The regulatory framework consists of the laws and regulations designed by SBP.

**0.2 Rating Framework:** PACRA bases its analysis of financial institutes on a number of quantitative and qualitative factors, the most significant of which are covered below. No one factor has an overriding importance or is considered in isolation and all the factors are reviewed in conjunction.

**Financial Institute Rating Framework**



**0.2.1** The quantitative factors helps in achieving objectivity in the rating process while the qualitative side helps in establishing the sustainability of the relevant factors in the foreseeable future. Neither all factors can be quantified nor do quantitative values portray the whole story. PACRA, therefore, seeks to

employ a best combination of both and would stick to it to ensure comparability on historical as well as synchronic basis.

**0.3 Key Drivers:** The basic precepts of this rating methodology is understanding of the business model of the financial institute (and the inherent risks), the strategy of its management, local macro-economic environment, and developments happening in the industry. The relevant positioning of the financial institute, established in comparison with relative peers in the industry, is a key consideration under this methodology to reach a final rating for a financial institute.

**0.3.1** While our rating process does not include an audit of a financial institute’s financial statements, it does examine the overall control environment to establish to which extent they accurately reflect a financial institute’s financial performance and balance sheet integrity. In order to carry out adequate analysis of a particular financial institute, it is helpful to establish a "peer group" of comparable financial institutes. Short-term and long-term ratings are based on an entity’s fundamental credit characteristics, a correlation exists between them (see PACRA’s Criteria document “Correlation between Short-term and Long-term Rating Scale”).

## 1. PROFILE

- *Structure*
- *Background*
- *Operations*



**1.1 Structure:** PACRA evaluates the legal structure of the entity. Legal status determines the level of expected stability. In cases where the entity is a large financial institute and has a complex business structure, there are unique challenges in evaluating credibility of the entity. PACRA considers the characteristics of the entity as at times entities are run as family concerns despite legally structured as public limited company. Meanwhile, the level of perceived stability gradually increases from a private entity to a listed entity. However, unnecessary complex structures when compared to asset size, scale and peers of the same industry would have an adverse effect on the credit scoring of the entity.

**1.2 Background:** PACRA looks at the progress of the entity from its historical past in order to understand the evolution of the entity from where it stood to where it currently stand at. The background of the entity helps PACRA in assessing how and through what means the entity has achieved the desired expansion. However, it also help PACRA in establishing the scope of work in terms of its complexity.

**1.3 Operations:** The assessment of operations of the entity depends on the type of the industry and the stage the business is in. Here PACRA reviews the diversity, geographic spread of operations, and diversification of major borrowers and lenders. Later, PACRA places the entity within its relative universe to evaluate critical factors that provide competitive advantage. Size may be an important factor if it confers major advantages in terms of operating efficiency and competitive position.

## 2. OWNERSHIP

- *Structure*
- *Stability*
- *Business Acumen*
- *Financial Strength*



**2.1 Structure:** The assessment of ownership begins with an in-depth study of the shareholding mix in order to disentangle structure of the ownership. Key factors that are considered for this purpose, inter-alia include, i) shareholding structure which includes whether the individual own the entity directly or indirectly, ii) foreign or local shareholders, iii) whether the entity is owned by a single group or through a combination of entities and individuals, and iv) part of a group or a standalone entity. All these deliberations are done to identify the man of the last mile.

**Complex shareholding/ownership structures:** In cases where an entity has a complex ownership structure, there are unique challenges in evaluating the decision making process, lines of hierarchy and financial obligations and liabilities. In analyzing these banks the fundamental issue is to explore the underlying reason or motivation for the complexity of the structure.

**Financial Institutions which are owned by private individuals and families:** On the one hand, the concentration of equity ownership might indicate that the majority shareholders have a strong vested interest in creating long-term value and closely monitoring management behavior. On the other hand, a potential concern in such cases is that the owners might rely heavily on extracting funds from the entity as source of income or to fund other business activities, potentially undermining the financial stability of the entity.

**2.2 Stability:** In order to analyze the stability of the ownership, a particularly important factor to be taken into account is the succession planning. A very important part of our background analytical work is an attempt to assess whether, and under right of succession, an entity future prospects would be supported, and by whom. This is particularly relevant for support in case of larger sized banks, whose failures could have a contagious effect on the confidence in the overall financial system.

**2.3 Business Acumen:** Here PACRA gauge the Sponsor’s business acumen. Having a strong business acumen set has been critical for the sustainable success of the entity. PACRA analyze the business acumen through two primary areas; i) Industry-specific working knowledge and ii) Strategic thinking capability. Meanwhile, a deep and applicable understanding of the system is critical in order to determine how a business achieves its goals and objectives. The scope includes the assessment and understanding of how the sponsors of the entity think about and successfully make the right business decisions.

**2.4 Financial Strength:** We analyze the ability and willingness of owners to support the entity in case of need. Particularly in case of small financial institute, where capitalization requirements are yet to meet by the entity, PACRA critically analyses the willingness and ability of the major shareholder to support the entity to comply with regulatory requirements within required timeframe. Thus ongoing support is considered more likely in these cases. However, for large financial institutions, external support from government / regulatory becomes more important. Here, PACRA gives due importance to, i) the behavior of the major shareholders to provide timely and comprehensive support in times of need in the past, ii) prospective view of key shareholders, incase such need arises, iii) other businesses of sponsors, and iv) the level of commitment of the major shareholder with the entity in providing capital support. In case of no explicit commitment, PACRA attempts to form a view on availability of likely support. The scope for other business of sponsors includes overall profiling of the key sponsor in the context of identifying the resources they have, outside the entity.

**Information Required**



- *Shareholding Pattern*
- *Details of sponsors’ other businesses*
- *Sponsor’s financial information*
- *Past pattern of sponsor support*

**3. GOVERNANCE**

- *Board Structure*
- *Members’ Profile*
- *Board Effectiveness*
- *Financial Transparency*



**3.0** PACRA’s assessment of governance involves both systematic analyses of governance data and information, and the more contextual reviews of an entity’s governance practices. PACRA considers

four main factors while assessing the board structure of an entity: (i) board structure, (ii) members profile, (iii) board effectiveness, and (iv) financial transparency.

**3.1 Board Structure:** This comprises assessment of board on various criteria including overall size, presence of independent members, association of board members with the entity, overall skill mix and structure of committees of the board. Size of the board may vary as per the scope and complexity of the business operations of the entity. As too small board is not considered good, similarly reaching on a decision in an effective and efficient manner may not be possible in case of a larger board. A healthy composition of board includes the presence of independent / non-executive members having limited relationship with the sponsoring group of the entity. Meanwhile, same individual holding chairman and CEO positions is considered weak governance practice. The chairman is expected to have a non-executive role. Assessment of board as a whole Compliance of code of corporate governance is also examined. Here PACRA also examines the independence of management from major shareholders. Lastly, PACRA evaluates number of board committees, their structure, and how these committees are providing support to the BoD. The board with higher total number of members should have higher number of committees in place to achieve efficiency in performing role of the board.

**3.2 Members' Profile:** PACRA collects information regarding profile and experience of each board member. This helps in forming an opinion about the quality of overall board. Moreover, diversification in terms of knowledge background and experience is considered positive. However, a fair number of board members should have related experience.

**3.3 Board Effectiveness:** PACRA considers the role of the board is to work with management in steering the entity to its performance objectives and to provide critical and impartial oversight of management performance. Board members' attendance and participation in meetings is considered a measure to assess the effectiveness. Moreover, PACRA analyses the type and extent of information shared with the board members, and quality of discussions taking place at board and committee level. Effective oversight requires frequent sharing and detailed information covering various aspects of business and market development. Meanwhile, PACRA also review the number of board meeting held during the year as number of board meetings should be justified with the number of issues/matters arising.

**3.4 Financial Transparency:** Quality of governance framework is also assessed by the procedures designed by the board to ensure transparent disclosures of financial information. The board may establish controls to ensure transparency through strengthening the role of audit committee, the quality of internal audit function, and effectiveness of external audit.

#### Information Required



- Profile of BoD members
- Details of committees including TORs
- Minutes of the board meetings
- Information packs for the boards (MIS)
- Auditor details

## 4. MANAGEMENT

- Organizational Structure
- Management Team
- MIS
- Risk Management Framework



**4.0** Good quality management, effective systems and controls, and well-defined strategy are essential ingredients for a successful entity.

**4.1 Organizational Structure:** The assessment of management starts with PACRA conducting an in-depth analysis of organizational structure of the entity. On a standalone basis, PACRA looks into

the hierarchal structure, reporting line, dependence of the management team on one or more persons, coherence of the team. However, PACRA also places the organizational structure in the entity’s relative universe for comparison in order to form opinion of optimal structure within the sector in context of its complexity. Number of management committees are established to monitor performance and assure the adherence to the policies and procedures. PACRA measures the effectiveness of the entity by forming an opinion on the quality of management committees.

**4.2 Management Team:** Analysis of management includes evaluating experience profile of key individuals, management’s track record to date, in terms of building up sound business mix, maintaining operating efficiency and strengthening the entity’s market position. Although judgment about management is subjective, performance of entity over time provides a more objective measure. PACRA analyses the quality and credibility of management’s strategy, examining plans for internal or external growth. When evaluating future plans, significant credit is given for delivering on past projections and sticking to strategies. Loss of key personnel, particularly members of senior management, can have potentially adverse effects on overall standing of the entity relative to peers. Hence, HR turnover is reviewed to determine the stability of critical staff, with particular focus on key departments. In addition, entity’s human resource policies are also reviewed to gauge entity’s emphasis on retaining and recruiting vital staff and ensuring their redundancy in the structure.

**4.3 MIS:** One of the key tools available to the management to effectively run an organization is the information provided to it. PACRA closely monitors the type and frequency of information used by the management. The critical aspect is for the information to be concise, clear, and timely so the management can understand and respond accordingly. System generated – real time based – MIS reports add more efficiency in performance monitoring. PACRA evaluates the quality and frequency of the MIS reports used by the department heads. PACRA further assesses whether management has developed any critical success factors (CSF) to evaluate performance of various business segments. The efficacy of these CSF is gauged.

**4.4 Risk Management Framework:** This includes an analysis of the entity’s appetite for risks and the systems in place to manage these risks. PACRA examines the independence and effectiveness of the risk management function, the procedures and limits that have been implemented, limits setting authority and the degree to which these procedures are adhered to. PACRA endeavors to assess senior management’s understanding of and involvement in risk management issues and examine the reporting lines in place. In recent years, there has been a noticeable upgradation in the risk management systems of the financial institutes, in the face of increasing guidance and supervision from the SBP. In case of a bank, SBP efforts to implement Basel III further improves it.

**Operational Risk:** *Operational risk has historically been defined as all other risks other than market, credit and liquidity risk. In the context of Basel II, definition of operational risk is: “the risk of loss resulting from inadequate or failed internal processes, people and systems or external events”. This definition includes legal risk but excludes strategic and reputation risk.*

*Our analysis of operational risk focuses on a number of issues, including (a) an entity’s definition of such risk (b) the quality of its organizational structure (c) operational risk culture (c) the development of its approach to the identification and assessment of key risks (d) data collection efforts; and (e) overall approach to operational risk quantification and management.*

**Other Risks:** *As already indicated, a risk often not encapsulated in the above categories is reputation risk, which can be significant for some entities, particularly those active in private banking. A good name and brand image are often an important differentiator of long-term performance in an industry which is becoming increasingly commoditized.*

**Information Required**



- *Latest Organogram*
- *Profile of senior management*
- *Redundancy pattern*
- *MIS reports*
- *Management meeting minutes*
- *Entity's policies and SOP*

**5. BUSINESS RISK**

- *Industry Dynamics*
- *Relative Position*
- *Revenue*
- *Earning and Performance*
- *Sustainability*



**5.1 Industry Dynamics:** The process for anchoring credit rating of an entity builds on PACRA's understanding of the industry dynamics. This understanding, following an in-depth research approach, is documented as a sector study. The analysis captures the placement of the local industry in the international context to see the points of identity and distinction. In points of identity, the risks and challenges identified for the international players are re-evaluated for the local players, with a view to see whether the local players have established effective mitigant's against those risks and taken due measures to meet the challenges. At the same time, we identify the risks and challenges specific to the local context of the industry. While conducting the analysis, PACRA takes a view on the industry alone, independent of the market players. This exercise helps PACRA to form a view on industry's significance in the economic environment of the country, its attractiveness to entrepreneurs, barriers to entry, and the power of suppliers and customer.

**5.1.1** PACRA explores the possible risks and opportunities in an entity resulting from social, demographic, regulatory and technological changes. It considers the effects of geographical diversification and trends in industry expansion or consolidation required to maintain a competitive position. The analysis includes the role of the supervisory authority, its supervision of regulated entities, reporting requirements and regulations relating to specific type of financial institutions and to specific financial products.

**5.1.2** PACRA determines an entity's rating within the context of its industry fundamentals. Segments that are in decline, highly competitive, capital intensive, cyclical or volatile are inherently riskier than stable with oligopolistic structures, high barriers to entry, national rather than international competition and predictable demand levels. Major industry developments are considered in relation to their likely effect on future performance. The inherent riskiness and/or cyclicity of an industry may result in an absolute ceiling for ratings within that industry. Therefore, an entity in such an industry is unlikely to receive the highest rating possible ('AAA') despite having a conservative financial profile, while not all entities in low-risk segments can expect high ratings. Instead, many credit issues are weighed in conjunction with the risk characteristics of the industry to arrive at an accurate evaluation of credit quality.

**5.1.3 Economic Risk:** While analyzing economy, PACRA evaluates economic policies, GDP growth, performance of important sectors in the economy and potential credit demand. An important part of economic analysis is positioning of industry and impact assessment of economic risk factors on the industry.

**5.2 Relative Position:** Relative position reflects the standing of the entity in the related market. The stronger this standing is, the stronger is the entity's ability to sustain pressures on its business

volumes and profit margins. This standing takes support from two major factors including a) market share, b) growth trend.

**Market Share:** Market size represents the entity’s penetration in the chosen market. Size is advantageous as it provides ability to acquire larger business, pricing power and better expense management. There is a positive correlation between an entity’s absolute and relative size and its market position and brand value. The large entities exercise greater power over the pricing, while ensuring commensurate profits. Small entities struggle to obtain business; and with less flexibility in the cost structure, their profits remain low. While absolute size is important, it is basically the relative proportion which provides a clear yardstick to analyze the comparative strength of the market players. The more distant a player is from the average on the positive side, the stronger is its ability to reflect the characteristics just mentioned. In a dynamic industry, which is not characterized by concentration, PACRA believes that relative size would better capture the strength of the entity’s standing in the related market.

**Growth Trend:** While evaluating the size, PACRA looks at the rate of growth. Growth is important as it ensures that the entity continues to have the ability to meet the industry’s benchmarks. As the industry grows, it uplifts the scale of its operational context. This reflects in the ability of the players to invest in human resource, upgrade the control environment, enhance the product slate, increase the outreach and improve the quality of product/service. To lag the industry’s growth trend means to remain short on these avenues, putting pressure on the market position.

**5.3 Revenues:** In measuring earning’s quality of an entity, diversification and stability are very important factors. An entity with a diverse product slate with more than one revenue streams is considered better than an entity with a concentrated earning profile. PACRA sees concentration at both product, customer and geographical levels. In addition, the analysis of target markets to which an entity serve s forms a part of the assessment. Stability is measured through historical trend analysis of the entity’s revenues. However, revenue mix, such as Advances and Investment composition, and proportion of revenue earned from core business lines is considered critical. Financial institutes that relies on more risky business lines like trading, will typically result in a more volatile revenues. Stability in revenue is consider critical for sustainability of the entity.

**5.3.1 Diversification:** Diversification is a holistic perspective. It encompasses many aspects which govern the business model of the entity. Multiple array of product provider against mono-line product provider is perceived to have less business risk. Diversification is utmost desirable. The rationale for this is that diversification enhances the ability to meet challenges, both present and upcoming. The lack of diversification gives rise to concentration risk, reflecting vulnerability of the entity to few elements. Concentration is considered a major negative because it limits the entity’s ability to ensure sustainability in its business let alone expand it. At the same time, it enhances the risk of disruption in the operations if the area of concentration goes wrong. This does not entail that a company specializing in a certain product/segment would be put at a disadvantage. The disadvantage would only arise, if the company’s business gives rise to concentration risk.

Segments
Products
Customers
Geography

**5.4 Earnings:** PACRA looks at the historical trend of a financial institute’s performance, the stability and quality of its earnings and its capacity to generate profits. While taking indicators for a financial institute with those of its peers. Where possible, it also analyses earnings for each of the financial institute’s business lines. In this context, it looks at the trends in;

Earnings - Important Ratios
Return on Average Equity (%)
Return on Average Assets (%)
Asset Yield (%) & Cost of Funds (%)
Intermediate Efficiency (Spreads) (%)
Cost-to-TotalNet Revenue (%)
Cost-to-Total Net Revenue (Net of Capital Gains) (%)
Other Operating Income / Total Net Revenue (%)
Net Non-Earning Assets / Assets Net of Non-Interest Bearing Liabilities(%)

**5.4.1** Where necessary in its ratings analysis, PACRA makes adjustments to a financial institute’s reported income statement figures, so that financial performance indicators are as comparable as possible from one financial institute to another.

- Net interest revenue, including the evolution of interest spreads in each business line, trends in lending volumes and evolution of funding costs;
- Non-interest income, including more stable revenues in the form of fee and commissions, and inherently more volatile trading revenues;
- Non-interest expenses, breaking down personnel and other expenses, and comparing the expense level not only with total income but also where possible with earning assets, to the number of branches (in the case of retail financial instituteing) and to the number of employees;
- Provisioning levels, together with the capacity of the financial institute’s earnings to absorb provisions;
- Exceptional income and expenditure items, as well as developments in taxation incidence.

**5.5 Sustainability:** Earnings prospects are closely examined, based on budgets and forecasts given to us by a financial institute, as well as any medium-term plan it may have. External factors which may influence future earnings trends are taken into account, as well as management’s track record in providing reliable budgets and forecasts.

**Information Required**



- *Financial statements of the entity for the last three years and latest four quarters*
- *Projection of two years, with details of underlying assumptions*
- *Break-up of Fee, Commission & Brokerage income.*
- *Spread calculation*
- *Details pertaining to the bank’s investment book*

**6. FINANCIAL RISK**

- *Credit Risk*
- *Market Risk*
- *Liquidity and Funding*
- *Capitalization*



**6.1 Credit Risk:** PACRA looks at all areas that give rise to credit risk whether arisen from on-balance sheet activities (including loans, fixed-income securities, and inter-financial institute deposits and placements) or off-balance sheet transactions (letter of credit, and guarantees etc.).

**6.1.1** We examine the structure of the financial institute’s balance sheet, including the relative proportions of different asset categories. Generally, but not always, the loan book constitutes the most significant portion of a

Credit Risk - Important Ratios
Growth in Advances (%)
Top-20 Performing Private Advances / Total Performing Private Advances (%)
Non - Performing Loans (NPLs) / Gross Advances (%)
Loan Loss Provision / NPLs (%)
Net NPLs / Pure Equity (%)
Watch-list Accounts

financial institute’s assets and thus a comprehensive review of this is essential (even if it does not account for the bulk of the balance sheet, it is generally where most risk lies). In this context, we ask

for a breakdown of lending by type of loan, size, maturity, currency, economic sector and geographical distribution. We also look at concentrations of credit risk, including large exposures (generally top- 20 individual and group exposures) and credit risk concentrations in particular industries or sectors.

**6.1.2 Asset Quality:** We analyze those loans considered as “problem” loans, whether they be “sensitive” or “watchlist” (i.e. still performing) loans, non-performing or restructured loans. In assessing the underlying risk of any problem loans, the adequacy of any security and reserve coverage is taken into account. As far as loan loss reserves are concerned, we examine the different types of risk reserves in place (e.g. specific, general, etc.), the financial institute’s overall policy towards provisioning, its historical loan loss experience, and its write-off and recovery policies. Asset quality is assessed using both absolute and relative criteria and, where possible, we compare ratios with those of peer financial institutes.

**6.1.3** With reference to the quality of other assets, we analyze the fixed income securities portfolio in terms of the general quality of the securities, their maturity, any undue concentration or particularly large individual exposures and the valuation of these securities. Likewise, an analysis of a financial institute’s inter-financial institute deposit and loan book will take into account size, maturity, and concentration of the book as well as the creditworthiness of the counter parties.

**6.1.4** Financial institutes’ off-balance sheet commitments are important to analyze. Such commitments include guarantees and letters of credit (LCs) as well as derivatives. Similarities exist when analyzing LCs and guarantee exposures. Regarding derivative instruments, PACRA looks at the gross notional and net fair values of a financial institute’s derivative portfolio; it also considers the types of derivative instruments the financial institute uses and the purpose for which it uses them. As far as credit risk is concerned, it examines the systems used by financial institutes for measuring credit exposure, their valuation policies and the quality of counter parties. Apart from credit risk, derivative instruments also give rise to market, legal and operational risks, which also have to be taken into account, separately.

**6.2 Market Risk:** Analysis of market risk covers all structural and trading risks across a financial institute’s entire business (including on- and off-balance sheet business). As far as structural risks are concerned, we examine the financial institute’s asset and liability management strategy, and the role of position taking, hedging and accounting in this strategy. We look at the levels of interest rate, foreign exchange and equity risks on and off-balance sheet and how these compare with the limits set for each of these risks.

**6.2.1** On the trading side, we examine the general strategy of the financial institute in regard to its trading activities (is it a significant position taker or are its trading activities mainly related to client business or hedging transactions).

**6.3 Liquidity and Funding:** Main areas to analyze in this section are the structure and diversification of a financial institute’s funding base (in particular the proportion of retail and wholesale funding), including any marked concentration of deposits (mainly in terms of top-20 deposits) or borrowing, significant trends in funding sources and in the financial institute’s liquidity. The main risk for a financial institute’s funding is not being able to renew or replace maturing liabilities, either at all or at a reasonable cost. A well- diversified and stable funding base and a good spread of suppliers within each source type can limit this risk. It is thus important to analyze the composition of a financial institute’s deposit base and other sources of borrowing by size, maturity, geographical source and currency.

Liquidity and Funding - Important Ratios
Liquid Assets / Deposits and Borrowings (%)
Advances / Deposits (%)
Finances / Deposits and Borrowings (%)
Investments / Deposits (%)
Government Securities / Total Assets (%)
Retail Deposits / Total Deposits (%)
Top-20 Deposits / Total Customer Deposits (%)

**6.3.1** As far as liquidity is concerned, we analyze both the financial institute’s internal sources of liquidity (marketable securities, maturing loans, etc.) and external sources (such as access to money markets, stand-by lines from other financial institutes and rediscount facilities at the central financial institute). Against a possible liquidity crunch, most financial institutes hold a portfolio of marketable securities and other assets, which can be sold quickly for cash in case of need. It is, however, important

to assess how marketable a financial institute’s marketable securities portfolio really is, and whether such securities would be sufficiently liquid in the case of a crisis. Finally, financial institutes should have a clear contingency plan, in case they run into difficulties, specifying who is responsible for the management of liquidity in a crisis, what action is to be taken and at what point, and what arrangements exist with “last resort” lenders. Meanwhile, PACRA will seek reports from the reported banks whether they are compliant with Liquidity Coverage Ratio and Net Stable Funding Ratio in accordance with Liquidity Standards recommended by BASEL III framework. In case of any discrepancy PACRA would see management approach towards resolution of the same.

**Credit Enhancement:** *The entity that carry third party commitment to make good an amount obligated to the lenders may provide additional support to its financial risk profile. In this case, in determining the impact on rating, key factors to assess are the financial profile of the third party and the extent of coverage – quantum and duration – it provides.*

**6.4 Capitalization:** A financial institute’s equity capital provides a cushion to absorb unreserved losses and thereby allows it to continue as a going concern, thus staving off insolvency, or, if insolvency does become inevitable, to some finite degree absorbing losses which would otherwise have to be borne by creditors. Both the absolute size of a financial institute’s equity capital and its capital adequacy (i.e. the size of its capital in relation to its risks) are thus fundamental considerations when analyzing its creditworthiness.

Capitalization - Important Ratios
Equity / Total Assets (%)
Free Capital / Adjusted Assets (%)
Tier-I Capital / Risk Weighted Assets (RWA) (%)
Contribution and structure of Tier - II
Regulatory Capital Adequacy Ratio (%)

**6.4.1** Meanwhile, the framework for domestic systemically important banks (D-SIBs) is considered to have a material impact on the capital adequacy of D-SIBs. Here PACRA reviews the compliance status of the entity and forms a forward-looking view and any material adverse effect that may have subsequent consequence on CAR. Any regulatory change and its impact on the Financial Institute is reviewed in comparison with management’s track record on such matters.

**6.4.2** Besides regulatory capital requirements, PACRA has its own standard quantitative measures of capitalization, which it applies to financial institutes across the board, the principal one being pure common equity as a percentage of total assets.

**6.4.3** While the evolution of a financial institute’s capitalization is an important part of our analysis, we also examine closely the quality of capital: what percentage of the capital base is pure common equity and how much is in the form of subordinated debt, perpetual debt, and other forms of quasi-equity (such as revaluation reserves, unrealized gains, underprovided non-performing loans and overvalued assets). Management’s policies with regard to minimum capital ratio objectives, share buyback programs and dividend payouts are also taken into account, as are the financial institute’s ability to raise new capital and its internal capital generation record.

**6.4.4** PACRA additionally looks at the trends in a financial institute’s regulatory capital ratios, both in absolute terms and in relation to those of its main peers. Moreover, PACRA analyses capital formation rate of a financial institute to form a view on the financial institute’s ability to strengthen its capitalization. This is determined on the basis of net retained profits of the financial institutes after deducting the impact of dividend.

**Information Required**

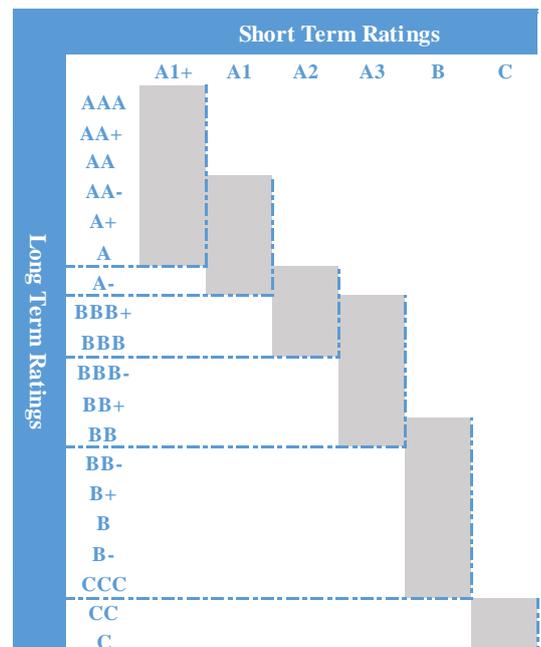


- *Top performing private group exposures*
- *Statement of credit exposures by type of security*
- *Latest Internal Risk Rating of FACILITIES obligors*
- *Party wise detail of classified loan portfolio*
- *Latest statement of marginal/watchlist accounts*
- *Category wise break-up of FSV benefit availed by the bank*
- *Details of Top 20 Group-wise deposits and sponsor deposits separately*
- *Breakup of deposit base*
- *Capital Adequacy Ratio Statement*

## Credit Rating Scale & Definitions

Credit rating reflects forward-looking opinion on credit worthiness of underlying entity or instrument; more specifically it covers relative ability to honor financial obligations. The primary factor being captured on the rating scale is relative likelihood of default.

Long Term Ratings		Short Term Ratings	
<b>AAA</b>	<b>Highest credit quality.</b> Lowest expectation of credit risk. Indicate exceptionally strong capacity for timely payment of financial commitments	<b>A1+</b>	The highest capacity for timely repayment.
<b>AA+</b> <b>AA</b> <b>AA-</b>	<b>Very high credit quality.</b> Very low expectation of credit risk. Indicate very strong capacity for timely payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events.	<b>A1</b>	A strong capacity for timely repayment.
<b>A+</b> <b>A</b> <b>A-</b>	<b>High credit quality.</b> Low expectation of credit risk. The capacity for timely payment of financial commitments is considered strong. This capacity may, nevertheless, be vulnerable to changes in circumstances or in economic conditions.	<b>A2</b>	A satisfactory capacity for timely repayment. This may be susceptible to adverse changes in business, economic, or financial conditions.
<b>BBB+</b> <b>BBB</b> <b>BBB-</b>	<b>Good credit quality.</b> Currently a low expectation of credit risk. The capacity for timely payment of financial commitments is considered adequate, but adverse changes in circumstances and in economic conditions are more likely to impair this capacity.	<b>A3</b>	An adequate capacity for timely repayment. Such capacity is susceptible to adverse changes in business, economic, or financial conditions.
<b>BB+</b> <b>BB</b> <b>BB-</b>	<b>Moderate risk.</b> Possibility of credit risk developing. There is a possibility of credit risk developing, particularly as a result of adverse economic or business changes over time; however, business or financial alternatives may be available to allow financial commitments to be met.	<b>B</b>	The capacity for timely repayment is more susceptible to adverse changes in business, economic, or financial conditions.
<b>B+</b> <b>B</b> <b>B-</b>	<b>High credit risk.</b> A limited margin of safety remains against credit risk. Financial commitments are currently being met; however, capacity for continued payment is contingent upon a sustained, favorable business and economic environment.	<b>C</b>	An inadequate capacity to ensure timely repayment.
<b>CCC</b> <b>CC</b> <b>C</b>	<b>Very high credit risk.</b> Substantial credit risk “CCC” Default is a real possibility. Capacity for meeting financial commitments is solely reliant upon sustained, favorable business or economic developments. “CC” Rating indicates that default of some kind appears probable. “C” Ratings signal imminent default.		
<b>D</b>	Obligations are currently in default.		



**Outlook (Stable, Positive, Negative, Developing)** Indicates the potential and direction of a rating over the intermediate term in response to trends in economic and/or fundamental business/financial conditions. It is not necessarily a precursor to a rating change. ‘Stable’ outlook means a rating is not likely to change. ‘Positive’ means it may be raised. ‘Negative’ means it may be lowered. Where the trends have conflicting elements, the outlook may be described as ‘Developing’.

**Rating Watch** Alerts to the possibility of a rating change subsequent to, or in anticipation of, a) some material identifiable event and/or b) deviation from expected trend. But it does not mean that a rating change is inevitable. A watch should be resolved within foreseeable future, but may continue if underlying circumstances are not settled. Rating Watch may accompany Outlook of the respective opinion.

**Suspension** It is not possible to update an opinion due to lack of requisite information. Opinion should be resumed in foreseeable future. However, if this does not happen within six (6) months, the rating should be considered withdrawn.

**Withdrawn** A rating is withdrawn on a) termination of rating mandate, b) cessation of underlying entity, c) the debt instrument is redeemed, d) the rating remains suspended for six months, e) the entity/issuer defaults, or/and f) PACRA finds it impractical to surveil the opinion due to lack of requisite information.

**Harmonization** A change in rating due to revision in applicable methodology or underlying scale.

**Disclaimer:** PACRA's ratings are an assessment of the credit standing of entities/issue in Pakistan. They do not take into account the potential transfer / convertibility risk that may exist for foreign currency creditors. PACRA's opinion is not a recommendation to purchase, sell or hold a security, in as much as it does not comment on the security's market price or suitability for a particular investor.