



The Pakistan Credit Rating Agency Limited

Rating Report

Gas & Oil Pakistan Limited | PP Sukuk

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Rating History

Dissemination Date	Long Term Rating	Short Term Rating	Outlook	Action	Rating Watch
23-Jun-2025	AA+	-	Stable	Upgrade	-
30-Aug-2024	AA-	-	Stable	Maintain	-
01-Mar-2024	AA-	-	Stable	Maintain	-
03-Mar-2023	AA-	-	Stable	Maintain	-
04-Mar-2022	AA-	-	Stable	Initial	-
26-Jul-2021	AA-	-	Stable	Preliminary	-

Rating Rationale and Key Rating Drivers

Gas & Oil Pakistan Limited ('GO' or the 'Company') benefits from a strategic partnership with Aramco, which acquired a ~40% stake in the Company. Aramco, a globally significant player in the energy and chemicals sector, is expected to reshape the dynamics of Pakistan's OMC sector and the Company's operations moving forward. GO operates a vast network of retail outlets, comprising ~1,293 stations, including ~55 company-owned and company-operated (COCO) sites. Eleven of these COCO sites have been rebranded under the Aramco name. Additionally, the Company holds the second-largest storage capacity in the sector, with ~205,038 MTs, and generates income through hospitality services. GO is involved in the procurement of petroleum, oil, and lubricants (POL) from both local and international markets, as well as the storage, distribution, and marketing of these products. GO has also stabilized both its business and financial risks. The Company has seen growth in its topline and profits, and this performance is expected to remain sustainable. Although lower volumes from weak demand and regulated pricing of POL products have posed challenges, The Company is managing its marketing initiatives effectively and expects to generate stable cash flows. Moreover, an equity injection by Aramco, through a right issue, has strengthened the Company's overall financial footing. The Company's working capital-related challenges have also been streamlined, backed by considerable supply credit, now available from Aramco. This has reduced the Company's reliance on borrowings. These improvements have enhanced its coverage ratios, providing an additional financial cushion.

The ratings are dependent on keeping the growth trajectory, as a consequence of the above mentioned association with Aramco including materialization of other governance and control related matters.

Disclosure

Name of Rated Entity	Gas & Oil Pakistan Limited PP Sukuk
Type of Relationship	Solicited
Purpose of the Rating	Debt Instrument Rating
Applicable Criteria	Methodology Corporate Rating(Jul-24),Methodology Debt Instrument Rating(Oct-24),Methodology Rating Modifiers(Apr-25)
Related Research	Sector Study Oil Marketing Companies & Dealers(Dec-24)
Rating Analysts	Madiha Sohail madiha.sohail@pacra.com +92-42-35869504

Issuer Profile

Profile Gas & Oil Pakistan Limited ("GO" or "the Company") was incorporated in 2012 under the repealed Company's Act'17, as a Public Unlisted Company. The Company began its operations by providing logistics services to other Oil Marketing Companies. It steadily built a strong logistics network that has evolved into an essential service provider for major OMCs. The Company acquired an OMC license in 2014 and commenced operations in Punjab, with subsequent expansions in Sindh, KPK and Balochistan. Recently, the Company has strategically partnered with Aramco. However, modalities of this field are yet to unfold completely. GO is engaged in the POL procurement from local and international markets, along with storage, distribution, and marketing of petroleum products and lubricants. The Company has a broad presence with over ~1,241 retail outlets and an extensive storage infrastructure of ~205,000 MT, located throughout the country.

Ownership The Company's shareholding remains within the sponsoring family; where Mr. Khalid Riaz holds majority ownership of ~51%. Aramco holds ~40%; while the rest of the shareholding is vested with Mr. Shahzad Mubeen (~6%) and Mr. Bilal Ansari (~3%), respectively. Aramco recently acquired approximately a 40% stake in the Company. This strategic partnership is anticipated to enhance the Company's performance, while its ownership structure is expected to remain stable in the near future. The Company's sponsors have extensive industry experience with a major concentration in oil & lubricant trading and distribution & transportation to OMCs all across Pakistan. Mr. Khalid possesses extensive oil distribution and trading experience. The sponsors have strong financial footing. Moreover, as Aramco has joined, financial footing would evolve further.

Governance The Board comprises 9 Directors, with 4 representatives of GO, including the CEO; while 4 are the representatives of Aramco and 1 Independent Director. The BoD has diversified experience and knowledge in the marketing and distribution of oil. The Chairman of the Board, Mr. Tariq Kirmani, has 47 years of multifaceted experience in the corporate sector, both domestic and international. All the Directors hold senior positions in other companies and have sound professional experience in the oil, transportation, and financial industries. The Board has established two committees, namely the Audit and HR and Remuneration Committee, to monitor operations effectively. Committee meetings are held on a quarterly basis and minutes of the meetings are recorded and documented adequately. The External Auditors of the Company, M/s. PKF FRANTS has expressed an unqualified opinion on the financial statements for the period ended Dec'23. The firm is QCR-rated and listed on the SBP panel. However, the audit for the period Dec'24 is still in process.

Management The Company operations are divided into three primary functional areas: i) Operations, ii) Finance, and iii) Sales, each department is managed by a Department Head who reports directly to the CEO. He then reports to the Board & makes pertinent decisions. Mr. Khalid Riaz the CEO of the Company has been associated with GO for more than a decade and has an overall experience of 30 years. The average experience years of top management is ~27 years, reflecting a good management profile. Mr. Mustafa Kamal, the Acting CFO, has a total of 15 years of experience, including 13 years at K-Electric as Director of Finance. He holds an FCA qualification and is an alumnus of EY. GO has constituted two management committees. These committees include i) Procurement and ii) Credit. Committee meetings are held on a quarterly basis and minutes of the meetings are recorded and documented adequately. Top management receives a daily performance report of operations which results in optimal monitoring. The Company's operating environment relies on an I.T. infrastructure supported by ERP (Enterprise Resource Planning) solutions. The software has been acquired from M/S Awais Haider. The IT infrastructure is effectively integrated with all the departments and ensures proper financial and operational control. The Company operates an in-house internal audit department to oversee risk management, control, and governance processes. This ultimately enhances business practices by establishing standard operating procedures (SOPs).

Business Risk Pakistan heavily depends on imports for its energy requirements due to limited domestic POL production. A substantial increase in POL import costs was witnessed due to global oil production cuts. This along with rupee depreciation further impacted the overall sector's dynamics. However, the local demand remains stable. While, during FY23, the demand for POL products - furnace oil (FO), high-speed diesel (HSD), motor spirit (MS), and high octane blended component (HOBC) which make up ~95% of the total sales, declined by ~15% due to macroeconomic pressures. Transportation and Power sectors remain the main consumers, accounting for ~89% of the total demand. Despite having fixed margins, operating on suppliers' credit, OMCs bear the impact of exchange loss; thus, challenges remain prevalent. The Company captures ~5% market share based on the sale of MS/HOBC and is positioned at 5th among OMCs as of Dec'23. The Company generates revenue from marketing petroleum products (MOGAS; ~52%) and (HSD; ~48%). During CY23, the Company reported revenue of ~PKR 241bln, a decrease of ~26% from ~PKR 325bln during CY22. Overall volumetric sales experienced a substantial decline of ~51%. This decline in revenue was primarily due to challenges in procuring petroleum products. During 6MCY24, the top line of the Company stood at ~PKR 90bln. In the near future, an increase in revenue is expected as the transaction with Aramco will alleviate procurement challenges and improve overall operational efficiencies. During CY23, gross profits declined to ~PKR 25bln (CY22: ~PKR 31bln) due to a significant decrease in revenue. However, the gross profit margin increased to ~10.5% (CY22: ~9.5%) owing to lower procurement costs. Operating profits also decreased to ~PKR 20bln (CY22: ~PKR 26bln), but the operating profit margin improved to ~8.4% (CY22: 8.1%) due to the trickle-down effect. The net profit margin slightly inclined to ~0.7% (CY22: ~0.6%) as a result of lower revenue and high finance costs. During 6MCY24, the margins of the Company remained stagnant gross and operating margins of the Company stood at ~10.8% and ~8% respectively. Whereas, the net margin of the Company improved to ~2.6% owing to low exchange loss. Looking ahead, margins are expected to improve as Aramco's involvement in operations will ease the Company's operational challenges. GO has successfully brought in Aramco as an international sponsor, which is expected to ease supply chain constraints and enhance the overall financial health of the Company.

Financial Risk As of CY23, Net Working Capital days increased to ~30 days (CY22: ~17 days), owing to higher inventory days coupled with receivable days. Inventory days stood at ~33 days in CY23 (CY22: ~30 days). Similarly, trade receivable days also increased to ~34 days in CY23 (CY22: ~19 days). The Company relaxes its credit term which leads to an increase in receivable days. Payable days also extended to ~37 days in CY23 (CY22: ~32 days). The Company does not maintain a borrowing cushion. As of 6MCY24, the net working capital of the Company stood at ~47 days. Going forward, the inclusion of Aramco is anticipated to improve the working capital management. As of CY23, the Company reported FCFO at PKR 13.7bln, reacting to a notable increase of 67% (CY22: PKR ~8.1bln). This surge in FCFO was primarily driven by an exchange gain reported at ~PKR 629mln. However, the Interest Coverage Ratio declined to ~1.4x in CY23 (CY22: ~2.2x). This decrease in the interest coverage ratio was attributed to higher finance costs. As of 6MCY24, the interest coverage ratio of the Company stood at ~2.2x. Going forward, improvements in coverage are anticipated as Aramco's involvement will lower leverage exposure, resulting in reduced finance costs. The Company maintains a highly leveraged capital structure, reporting debt to equity ratio of ~73% in CY23 (CY22: 70%). STB of the Company stood at PKR ~42bln (incl. current maturity) witnessing an increase of ~29% (CY22: PKR ~32bln). As of CY23, the equity of GO surged to PKR ~18.4bln (CY22: PKR 16.8bln). The increase in equity owes to accumulated profits. As of 6MCY24, the Company's equity reached approximately ~PKR 31bln, reflecting an increase due to an equity injection of around ~PKR 10bln from Aramco.

Instrument Rating Considerations

About The Instrument Gas & Oil Pakistan issued a rated, secured, privately placed sukuk in Dec-21, under chapter SC PSX rule book. The issue amount of Sukuk is PKR 2.5bln at an offer rate of 3 Month KIBOR + 1.75% p.a with a tenor of five (5) years, inclusive of 1 year grace period. Sukuk's redemption is scheduled in sixteen equal quarterly payments.

Relative Seniority/Subordination Of Instrument Sukuk is secured by first-ranking pari passu hypothecation charge over all present and future moveable fixed assets are immovable properties of the Company located at Sahiwal, Kotla Jam and Lahore with a minimum 25% margin over the issue amount. In furtherance to this, there's a first-ranking hypothecation charge over all present and future moveable fixed assets of the company (excluding land) located at the hub, Balochistan, with a minimum 25% margin. Also, the Company maintained general hypothecation charge over-identified retail outlets with a 25% margin over the issue amount. The issue is further supported by Personal Guarantees from the main Sponsors.

Credit Enhancement The Company has maintained a Debt Payment Account (DPA), which is being funded with only rental payments during the grace period and with the installment amount (principal plus rental) after the grace period of one year. The DPA is being funded 100% of upcoming coupon payments 30 days before the upcoming coupon payment date through proceeds from a designated account. The Company has established a designated account for routing cashflows from identified and designated Company Owned, Company Operated ("CoCo") outlets on a daily basis, with minimum monthly turnover of PKR 300mln. The account will be under a lien on the Pak Oman Investment Company Limited (Investment Agent); however, the funds being routed through the account will be released to the Company except as required to fund the DPA.



Gas & Oil Pakistan Limited Oil Marketing Companies	Dec-24 12M	Dec-23 12M	Dec-22 12M	Dec-21 12M
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A BALANCE SHEET

1 Non-Current Assets	31,460	27,797	27,957	24,367
2 Investments	-	-	-	-
3 Related Party Exposure	205	1,664	1,646	491
4 Current Assets	113,264	66,918	66,018	53,270
<i>a Inventories</i>	49,047	16,208	27,518	25,111
<i>b Trade Receivables</i>	36,379	26,383	18,096	15,448
5 Total Assets	144,929	96,379	95,621	78,128
6 Current Liabilities	80,198	27,630	38,270	30,822
<i>a Trade Payables</i>	72,295	19,054	29,344	27,169
7 Borrowings	31,724	49,572	39,735	31,452
8 Related Party Exposure	-	-	-	350
9 Non-Current Liabilities	649	751	782	1,776
10 Net Assets	32,357	18,426	16,834	13,728
11 Shareholders' Equity	32,357	18,426	16,834	13,728

B INCOME STATEMENT

1 Sales	327,831	240,918	324,745	209,102
<i>a Cost of Good Sold</i>	(310,102)	(215,643)	(294,019)	(193,863)
2 Gross Profit	17,730	25,275	30,726	15,239
<i>a Operating Expenses</i>	(5,799)	(5,142)	(4,456)	(3,055)
3 Operating Profit	11,931	20,133	26,270	12,184
<i>a Non Operating Income or (Expense)</i>	302	(6,709)	(18,174)	(4,712)
4 Profit or (Loss) before Interest and Tax	12,233	13,424	8,096	7,471
<i>a Total Finance Cost</i>	(8,180)	(11,273)	(5,030)	(2,354)
<i>b Taxation</i>	(694)	(519)	(1,067)	(1,902)
6 Net Income Or (Loss)	3,359	1,632	1,999	3,215

C CASH FLOW STATEMENT

<i>a Free Cash Flows from Operations (FCFO)</i>	13,182	13,732	8,182	8,570
<i>b Net Cash from Operating Activities before Working Capital Changes</i>	13,182	13,732	8,182	8,570
<i>c Changes in Working Capital</i>	16,630	(15,098)	(6,136)	(3,611)
1 Net Cash provided by Operating Activities	29,812	(1,366)	2,047	4,959
2 Net Cash (Used in) or Available From Investing Activities	(4,782)	(1,163)	(1,820)	(5,358)
3 Net Cash (Used in) or Available From Financing Activities	(15,023)	1,066	1,425	195
4 Net Cash generated or (Used) during the period	10,007	(1,463)	1,652	(204)

D RATIO ANALYSIS

1 Performance				
<i>a Sales Growth (for the period)</i>	36.1%	-25.8%	55.3%	45.0%
<i>b Gross Profit Margin</i>	5.4%	10.5%	9.5%	7.3%
<i>c Net Profit Margin</i>	1.0%	0.7%	0.6%	1.5%
<i>d Cash Conversion Efficiency (FCFO adjusted for Working Capital/Sales)</i>	9.1%	-0.6%	0.6%	2.4%
<i>e Return on Equity [Net Profit Margin * Asset Turnover * (Total Assets/Sh</i>	13.2%	9.3%	13.1%	26.5%
2 Working Capital Management				
<i>a Gross Working Capital (Average Days)</i>	71	67	48	63
<i>b Net Working Capital (Average Days)</i>	20	30	17	22
<i>c Current Ratio (Current Assets / Current Liabilities)</i>	1.4	2.4	1.7	1.7
3 Coverages				
<i>a EBITDA / Finance Cost</i>	1.8	1.4	2.2	4.2
<i>b FCFO / Finance Cost+CMLTB+Excess STB</i>	1.5	1.0	0.8	2.3
<i>c Debt Payback (Total Borrowings+Excess STB) / (FCFO-Finance Cost)</i>	1.4	3.4	3.5	1.6
4 Capital Structure				
<i>a Total Borrowings / (Total Borrowings+Shareholders' Equity)</i>	49.5%	72.9%	70.2%	69.8%
<i>b Interest or Markup Payable (Days)</i>	21.1	86.4	52.5	37.3
<i>c Entity Average Borrowing Rate</i>	20.4%	24.5%	12.6%	11.9%

Debt Instrument Rating

Credit rating reflects forward-looking opinion on credit worthiness of underlying entity or instrument; more specifically it covers relative ability to honor financial obligations. The primary factor being captured on the rating scale is relative likelihood of default.

Scale	Long-Term Rating
AAA	Highest credit quality. Lowest expectation of credit risk. Indicate exceptionally strong capacity for timely payment of financial commitments
AA+ AA AA-	Very high credit quality. Very low expectation of credit risk. Indicate very strong capacity for timely payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events.
A+ A A-	High credit quality. Low expectation of credit risk. The capacity for timely payment of financial commitments is considered strong. This capacity may, nevertheless, be vulnerable to changes in circumstances or in economic conditions.
BBB+ BBB BBB-	Good credit quality. Currently a low expectation of credit risk. The capacity for timely payment of financial commitments is considered adequate, but adverse changes in circumstances and in economic conditions are more likely to impair this capacity.
BB+ BB BB-	Moderate risk. Possibility of credit risk developing. There is a possibility of credit risk developing, particularly as a result of adverse economic or business changes over time; however, business or financial alternatives may be available to allow financial commitments to be met.
B+ B B-	High credit risk. A limited margin of safety remains against credit risk. Financial commitments are currently being met; however, capacity for continued payment is contingent upon a sustained, favorable business and economic environment.
CCC CC C	Very high credit risk. Substantial credit risk "CCC" Default is a real possibility. Capacity for meeting financial commitments is solely reliant upon sustained, favorable business or economic developments. "CC" Rating indicates that default of some kind appears probable. "C" Ratings signal imminent default.
D	Obligations are currently in default.

Scale	Short-Term Rating
A1+	The highest capacity for timely repayment.
A1	A strong capacity for timely repayment.
A2	A satisfactory capacity for timely repayment. This may be susceptible to adverse changes in business, economic, or financial conditions.
A3	An adequate capacity for timely repayment. Such capacity is susceptible to adverse changes in business, economic, or financial conditions.
A4	The capacity for timely repayment is more susceptible to adverse changes in business, economic, or financial conditions. Liquidity may not be sufficient.

Rating Modifiers | Rating Actions

<p>Outlook (Stable, Positive, Negative, Developing) Indicates the potential and direction of a rating over the intermediate term in response to trends in economic and/or fundamental business / financial conditions. It is not necessarily a precursor to a rating change. 'Stable' outlook means a rating is not likely to change. 'Positive' means it may be raised. 'Negative' means it may be lowered. Where the trends have conflicting elements, the outlook may be described as 'Developing'.</p>	<p>Rating Watch Alerts to the possibility of a rating change subsequent to, or, in anticipation of some material identifiable event with indeterminable rating implications. But it does not mean that a rating change is inevitable. A watch should be resolved within foreseeable future, but may continue if underlying circumstances are not settled. Rating watch may accompany rating outlook of the respective opinion.</p>	<p>Suspension It is not possible to update an opinion due to lack of requisite information. Opinion should be resumed in foreseeable future. However, if this does not happen within six (6) months, the rating should be considered withdrawn.</p>	<p>Withdrawn A rating is withdrawn on a) termination of rating mandate, b) the debt instrument is redeemed, c) the rating remains suspended for six months, d) the entity/issuer defaults., or/and e) PACRA finds it impractical to surveil the opinion due to lack of requisite information.</p>	<p>Harmonization A change in rating due to revision in applicable methodology or underlying scale.</p>
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Surveillance. Surveillance on a publicly disseminated rating opinion is carried out on an ongoing basis till it is formally suspended or withdrawn. A comprehensive surveillance of rating opinion is carried out at least once every six months. However, a rating opinion may be reviewed in the intervening period if it is necessitated by any material happening. Rating actions may include "maintain", "upgrade", or "downgrade".

Note: This scale is applicable to the following methodology(s):

- | | |
|---------------------------------|--------------------------------------|
| a) Broker Entity Rating | e) Holding Company Rating |
| b) Corporate Rating | f) Independent Power Producer Rating |
| c) Debt Instrument Rating | g) Microfinance Institution Rating |
| d) Financial Institution Rating | h) Non-Banking Finance Company |

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Rating Team Statements

(1) Rating is just an opinion about the creditworthiness of the entity and does not constitute recommendation to buy, hold or sell any security of the entity rated or to buy, hold or sell the security rated, as the case may be | Chapter III; 14-3-(x)

2) Conflict of Interest

- i. The Rating Team or any of their family members have no interest in this rating | Chapter III; 12-2-(j)
- ii. PACRA, the analysts involved in the rating process and members of its rating committee, and their family members, do not have any conflict of interest relating to the rating done by them | Chapter III; 12-2-(e) & (k)
- iii. The analyst is not a substantial shareholder of the customer being rated by PACRA [Annexure F; d-(ii)] Explanation: for the purpose of above clause, the term "family members" shall include only those family members who are dependent on the analyst and members of the rating committee

Restrictions

- (3) No director, officer or employee of PACRA communicates the information, acquired by him for use for rating purposes, to any other person except where required under law to do so. | Chapter III; 10-(5)
- (4) PACRA does not disclose or discuss with outside parties or make improper use of the non-public information which has come to its knowledge during business relationship with the customer | Chapter III; 10-7-(d)
- (5) PACRA does not make proposals or recommendations regarding the activities of rated entities that could impact a credit rating of entity subject to rating | Chapter III; 10-7-(k)

Conduct of Business

- (6) PACRA fulfills its obligations in a fair, efficient, transparent and ethical manner and renders high standards of services in performing its functions and obligations; | Chapter III; 11-A-(a)
- (7) PACRA uses due care in preparation of this Rating Report. Our information has been obtained from sources we consider to be reliable but its accuracy or completeness is not guaranteed. PACRA does not, in every instance, independently verifies or validates information received in the rating process or in preparing this Rating Report | Clause 11-(A)(p).
- (8) PACRA prohibits its employees and analysts from soliciting money, gifts or favors from anyone with whom PACRA conducts business | Chapter III; 11-A-(q)
- (9) PACRA ensures before commencement of the rating process that an analyst or employee has not had a recent employment or other significant business or personal relationship with the rated entity that may cause or may be perceived as causing a conflict of interest; | Chapter III; 11-A-(r)
- (10) PACRA maintains principal of integrity in seeking rating business | Chapter III; 11-A-(u)
- (11) PACRA promptly investigates, in the event of a misconduct or a breach of the policies, procedures and controls, and takes appropriate steps to rectify any weaknesses to prevent any recurrence along with suitable punitive action against the responsible employee(s) | Chapter III; 11-B-(m)

Independence & Conflict of interest

- (12) PACRA receives compensation from the entity being rated or any third party for the rating services it offers. The receipt of this compensation has no influence on PACRA's opinions or other analytical processes. In all instances, PACRA is committed to preserving the objectivity, integrity and independence of its ratings. Our relationship is governed by two distinct mandates i) rating mandate - signed with the entity being rated or issuer of the debt instrument, and fee mandate - signed with the payer, which can be different from the entity
- (13) PACRA does not provide consultancy/advisory services or other services to any of its customers or to any of its customers' associated companies and associated undertakings that is being rated or has been rated by it during the preceding three years unless it has adequate mechanism in place ensuring that provision of such services does not lead to a conflict of interest situation with its rating activities; | Chapter III; 12-2-(d)
- (14) PACRA discloses that no shareholder directly or indirectly holding 10% or more of the share capital of PACRA also holds directly or indirectly 10% or more of the share capital of the entity which is subject to rating or the entity which issued the instrument subject to rating by PACRA; | Reference Chapter III; 12-2-(f)
- (15) PACRA ensures that the rating assigned to an entity or instrument is not be affected by the existence of a business relationship between PACRA and the entity or any other party, or the non-existence of such a relationship | Chapter III; 12-2-(i)
- (16) PACRA ensures that the analysts or any of their family members shall not buy or sell or engage in any transaction in any security which falls in the analyst's area of primary analytical responsibility. This clause shall, however, not be applicable on investment in securities through collective investment schemes. | Chapter III; 12-2-(l)
- (17) PACRA has established policies and procedure governing investments and trading in securities by its employees and for monitoring the same to prevent insider trading, market manipulation or any other market abuse | Chapter III; 11-B-(g)

Monitoring and review

- (18) PACRA monitors all the outstanding ratings continuously and any potential change therein due to any event associated with the issuer, the security arrangement, the industry etc., is disseminated to the market, immediately and in effective manner, after appropriate consultation with the entity/issuer; | Chapter III | 17-(a)
- (19) PACRA reviews all the outstanding ratings periodically, on annual basis; Provided that public dissemination of annual review and, in an instance of change in rating will be made; | Chapter III | 17-(b)
- (20) PACRA initiates immediate review of the outstanding rating upon becoming aware of any information that may reasonably be expected to result in downgrading of the rating; | Chapter III | 17-(c)
- (21) PACRA engages with the issuer and the debt securities trustee, to remain updated on all information pertaining to the rating of the entity/instrument; | Chapter III | 17-(d)

Probability of Default

(22) PACRA's Rating Scale reflects the expectation of credit risk. The highest rating has the lowest relative likelihood of default (i.e., probability). PACRA's transition studies capture the historical performance behavior of a specific rating notch. Transition behavior of the assigned rating can be obtained from PACRA's Transition Study available at our website. (www.pacra.com). However, actual transition of rating may not follow the pattern observed in the past; | Chapter III | 14-3(f)(vii)

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Regulatory and Supplementary Disclosure

Nature of Instrument	Size of Issue (PKR)	Tenor	Security	Quantum of Security	Nature of Assets	Trustee	Book Value of Assets
Rated, Privately Placed, Islamic Certificates	2,500mln	5 Years	1) Plot 23, 24 Land and Building. 2) Civil Structure, Tanks, Machinery & Equipment - Hub Terminal. 3) Land, Civil Structures, Tanks, Machinery & Equipment - Kotla Jam Terminal. 4) Land, Civil Structure, Tanks, Machinery & Equipment - Sahiwal Terminal. 5) General Hypothecation Over Identified retail outlets (Excluding Land & Building) 6) Personal Guarantee of main Sponsor	25% Margin	Fixed Assets	Pak Oman Investment Company Limited	3,496mln

Name of Issuer	Gas & Oil Pakistan Limited
Issue Date	December 31, 2021
Maturity	December 31, 2026

Due Date Principal*	Opening Principal	Principal Repayment*	Due Date Markup/ Profit*	Markup/Profit rate	3M Kibor Plus 175bps	Markup/Profit Payment	Installment Payable	Principal Outstanding
	PKR					PKR		
31-Dec-21	2,500,000,000	-	31-Dec-21	1.75%	12.290%	-	-	2,500,000,000
31-Mar-22	2,500,000,000	-	31-Mar-22	1.75%	13.680%	75,760,274	75,760,274	2,500,000,000
30-Jun-22	2,500,000,000	-	30-Jun-22	1.75%	16.530%	85,265,753	85,265,753	2,500,000,000
30-Sep-22	2,500,000,000	-	30-Sep-22	1.75%	17.560%	104,161,644	104,161,644	2,500,000,000
31-Dec-22	2,500,000,000	-	31-Dec-22	1.75%	18.810%	110,652,055	110,652,055	2,500,000,000
31-Mar-23	2,500,000,000	156,250,000	31-Mar-23	1.75%	23.690%	115,952,055	272,202,055	2,343,750,000
30-Jun-23	2,343,750,000	156,250,000	30-Jun-23	1.75%	24.690%	147,656,849	303,906,849	2,187,500,000
30-Sep-23	2,187,500,000	156,250,000	30-Sep-23	1.75%	24.410%	145,857,021	302,107,021	2,031,250,000
31-Dec-23	2,031,250,000	156,250,000	31-Dec-23	1.75%	23.740%	134,589,384	290,839,384	1,875,000,000
31-Mar-24	1,875,000,000	156,250,000	31-Mar-24	1.75%	23.210%	120,224,401	276,474,401	1,718,750,000
30-Jun-24	1,718,750,000	156,250,000	30-Jun-24	1.75%	21.990%	108,498,801	264,748,801	1,562,500,000
30-Sep-24	1,562,500,000	156,250,000	30-Sep-24	1.75%	18.070%	86,604,452	242,854,452	1,406,250,000
31-Dec-24	1,406,250,000	156,250,000	31-Dec-24	1.75%	18.070%	64,049,486	220,299,486	1,250,000,000
31-Mar-25	1,250,000,000	156,250,000	31-Mar-25	1.75%	18.070%	62,657,106	218,907,106	1,093,750,000
30-Jun-25	1,093,750,000	156,250,000	30-Jun-25	1.75%	18.070%	56,314,041	212,564,041	937,500,000
30-Sep-25	937,500,000	156,250,000	30-Sep-25	1.75%	18.070%	49,816,267	206,066,267	781,250,000
31-Dec-25	781,250,000	156,250,000	31-Dec-25	1.75%	18.070%	42,699,658	198,949,658	625,000,000
31-Mar-26	625,000,000	156,250,000	31-Mar-26	1.75%	18.070%	34,809,503	191,059,503	468,750,000
30-Jun-26	468,750,000	156,250,000	30-Jun-26	1.75%	18.070%	28,157,021	184,407,021	312,500,000
30-Sep-26	312,500,000	156,250,000	30-Sep-26	1.75%	18.070%	21,349,829	177,599,829	156,250,000
31-Dec-26	156,250,000	156,250,000	31-Dec-26	1.75%	18.070%	14,233,219	170,483,219	-
						1,609,308,818		